



Patient Focused. Discovery Driven.

Accelerating
personalized medicine
in autoimmune disease

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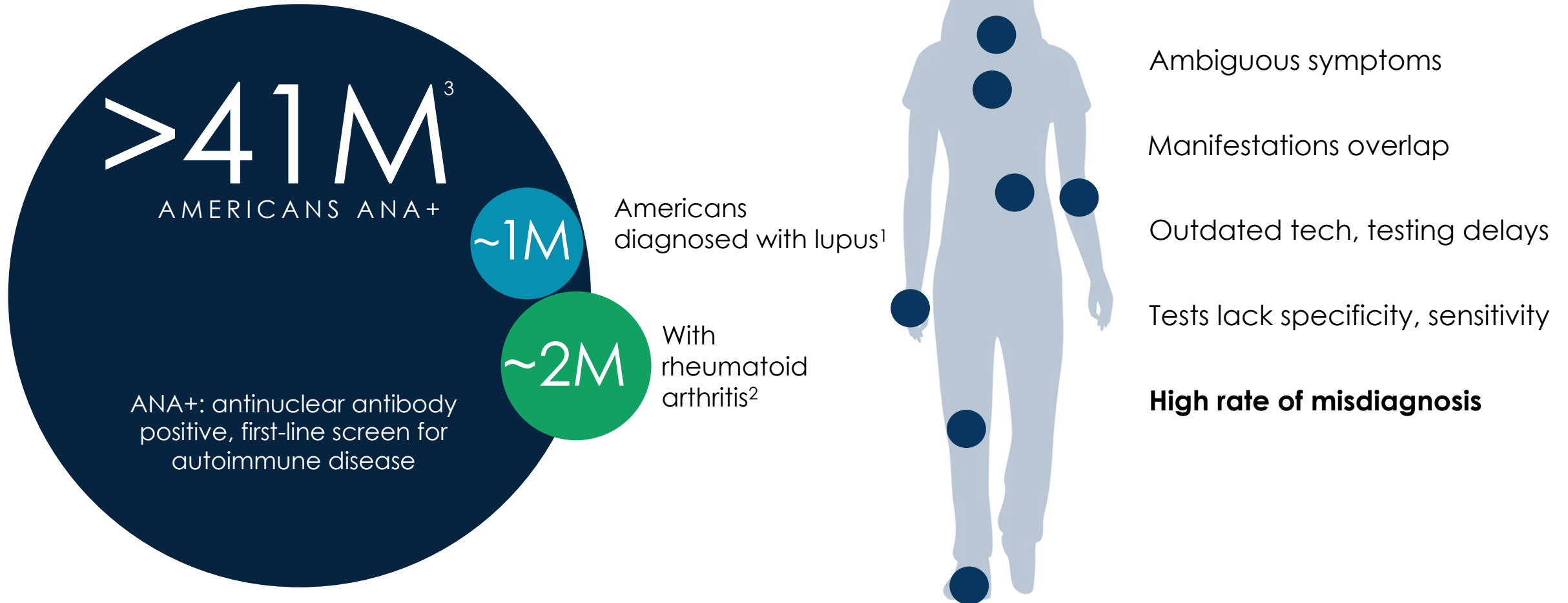
In this presentation, we use the metrics of adjusted EBITDA, which is not calculated in accordance with generally accepted accounting principles in the United States (GAAP) and is a non-GAAP financial measure. For more information about our use of this non-GAAP financial measure see the slide entitled "Use of Non-GAAP Financial Measures (Unaudited)" in the Appendix to this presentation.

We obtained the industry, market and competitive position data used throughout this presentation from our own internal estimates and research, as well as from independent market research, industry and general publications and surveys, governmental agencies and publicly available information in addition to research, surveys and studies conducted by third parties. Internal estimates are derived from publicly available information released by industry analysts and third-party sources, our internal research and our industry experience, and are based on assumptions made by us based on such data and our knowledge of our industry and market, which we believe to be reasonable. In some cases, we do not expressly refer to the sources from which this data is derived. In addition, while we believe our own internal research is reliable, such research has not been verified by any independent source.

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Identifying autoimmune disease is a challenge...



3 Graphics are not to scale. 1. lupus.org | 2. rheumatoidarthritis.org | 3. Extrapolation from Dinse GE, Parks CG, Weinberg CR, et al. Increasing Prevalence of Antinuclear Antibodies in the United States. *Arthritis Rheumatol.* 2022;74(12):2032-2041. doi:10.1002/art.42330.

THE PATIENT CHALLENGE

Diagnosis is
prolonged
despite the need for
timely intervention...

Lupus diagnosis
can take ~6 years¹

INCLUDING:

15 Doctor
visits¹

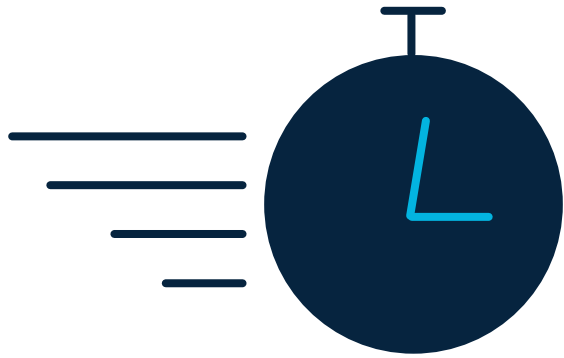
58 Lab
procedures¹

Rheumatoid arthritis
diagnosis can take

~2 years²

4 Different physicians
consulted³

Earlier intervention improves outcomes



LUPUS

25%

Reduction in lupus-related hospitalization with earlier treatment¹

1.5x

Reduction in lupus mortality risk related to irreversible organ damage²

RHEUMATOID
ARTHRITIS

within
first 2
years

Inflammation will lead to articular damage & bone erosion without treatment³

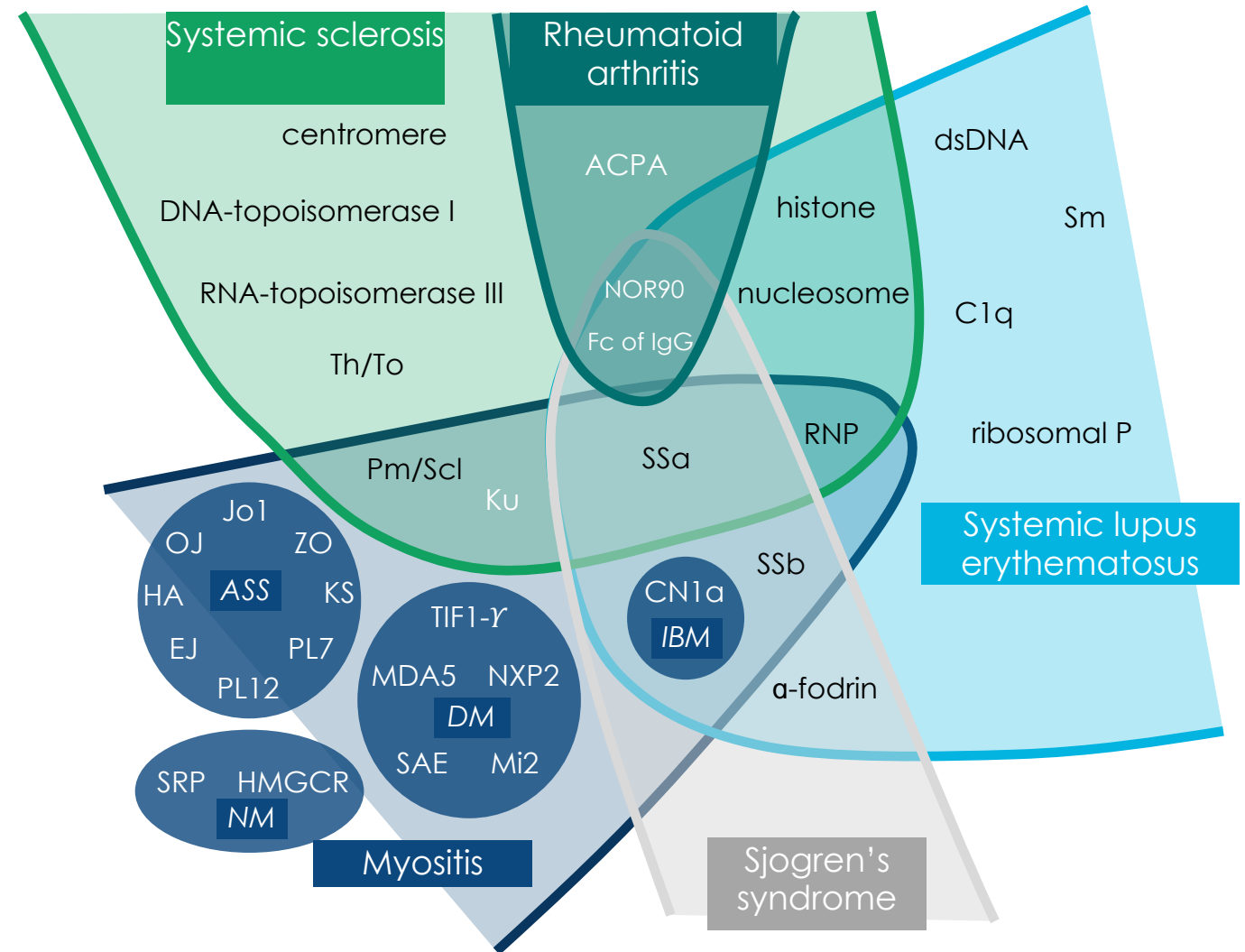
Disease progresses to more severe forms requiring more aggressive therapy³

THE CLINICAL CHALLENGE

Conventional biomarkers are **not specific** to one disease

Specific autoantibodies have **multiple** clinical associations

CONVENTIONAL AUTOIMMUNE BIOMARKERS



AVISE Testing: the simple, clear choice for rheumatologists

Simple | Proven | Trusted



Exagen
lab

- Comprehensive panel aids autoimmune disease diagnosis
- Proprietary markers
- Algorithmic interpretation with straightforward result

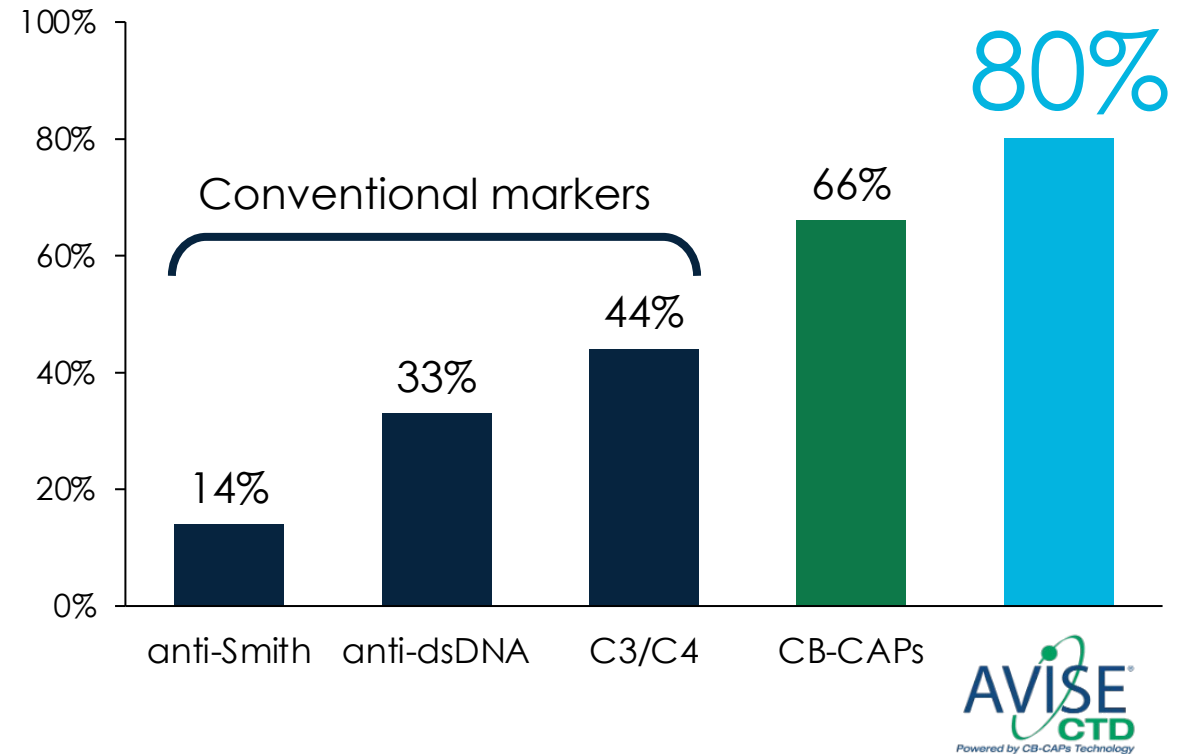
Signed by: Prashanti Reddy, MD  Date: 10/25/2022

OUR PROPRIETARY SOLUTION

AVISE[®] testing outperforms conventional biomarkers¹

Better diagnostic accuracy for
the >41M Americans with ANA+²

TEST SENSITIVITY FOR LUPUS



1. Source: Putterman, et al., Lupus Science and Medicine 2014 | 2. Extrapolation from Dinse GE, Parks CG, Weinberg CR, et al. Increasing Prevalence of Antinuclear Antibodies in the United States. *Arthritis Rheumatol.* 2022;74(12):2032-2041. doi:10.1002/art.42330. .

Demonstrated clinical benefits at scale

Peer-reviewed Capstone Publication highlights improvements to patient care

~50,000

patient tests analyzed

5.1×

more likely to receive SLE Dx

AVISE+ vs. tANA+ (OR 5.11)

2.8×

treatment-effect odds

New patients started on therapy

\$985

avg. annual lab-cost reduction

AVISE-negative vs. tANA-negative

WHAT THIS MEANS CLINICALLY

Decisive diagnostic action

AVISE-positive results were associated with significantly higher rates of SLE diagnosis and SLE-medication initiation, consistent with shorter time-to-diagnosis.

Stronger negative predictive value

AVISE-negative patients had a substantially greater decrease in downstream lab testing — supporting confident rule-out and reducing unnecessary work-up.

Largest comparative dataset in SLE diagnostics

Multi-source design (EHR + Medicare + commercial claims) makes CAPSTONE uniquely robust for payer and academic-center engagement.

Experienced Leadership

Track records of success in diagnostics



Chief Executive Officer
John Aballi



Chief Financial Officer
Jeff Black



Medical & Lab Director
Prashanti Reddy, MD



Chief Scientific Officer
Michael Mahler, PhD



Board adds deep industry expertise

Tina S. Nova PhD



Bruce Robertson, PhD



Frank Stokes



Paul Kim



Scott Kahn, PhD



Chas McKhann





Prioritizing objectives to deliver long-term, profitable growth

1

ADVANCE ADOPTION

- Upgrade & expand sales force
- Support science with evidence

2

EXPAND ASP

- Improve RCM & market access
- Engage with payers

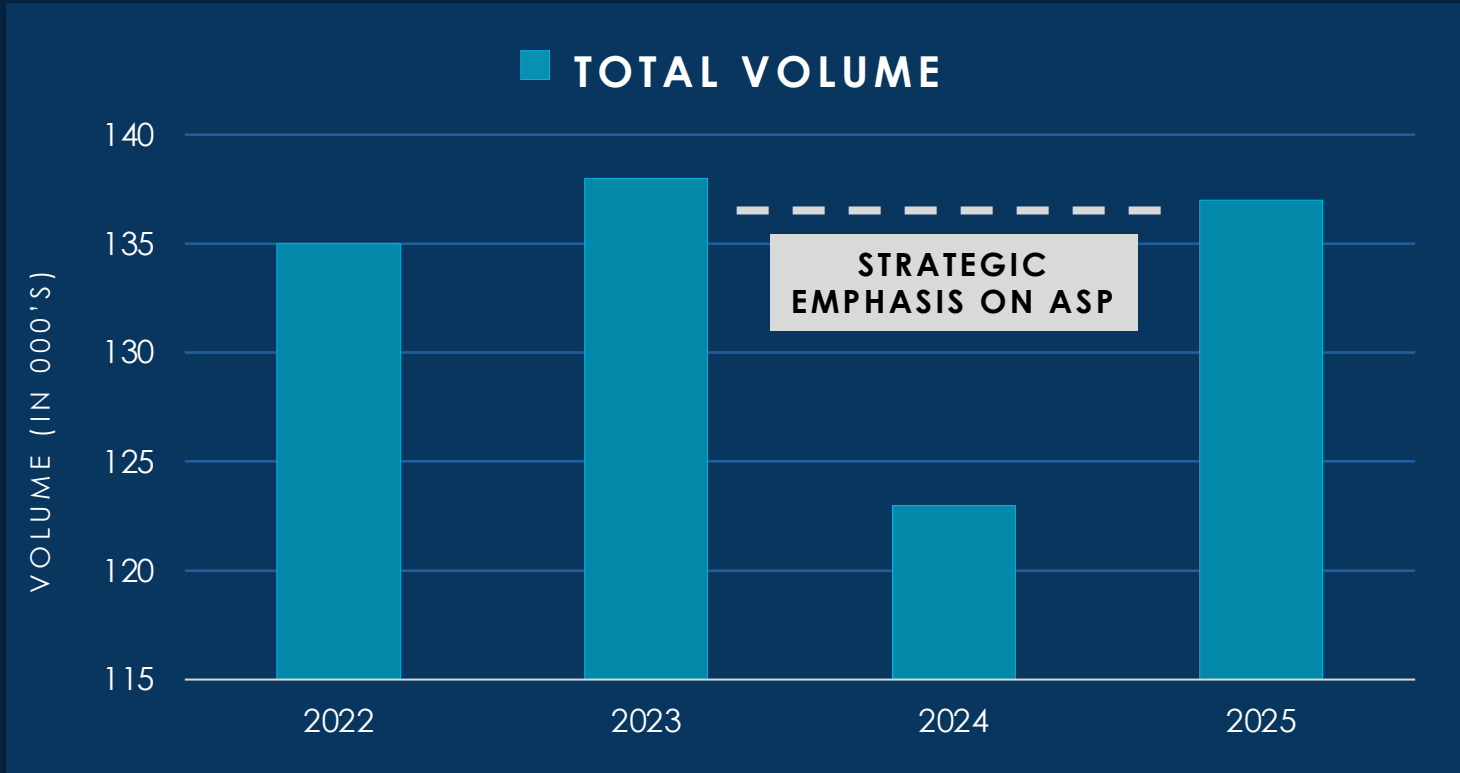
3

INNOVATE

- Invest in high-potential projects
- Create new product cadence
- Evaluate inorganic opportunities

1 ADVANCE ADOPTION

Volume growth has resumed



GROWTH DRIVERS

- Earning market share with demonstrated clinical differentiation in autoimmune disease testing*
- Emphasizing & generating clinical support
- Upgrading talent following 2025 territory expansion
- Improving team productivity & focus

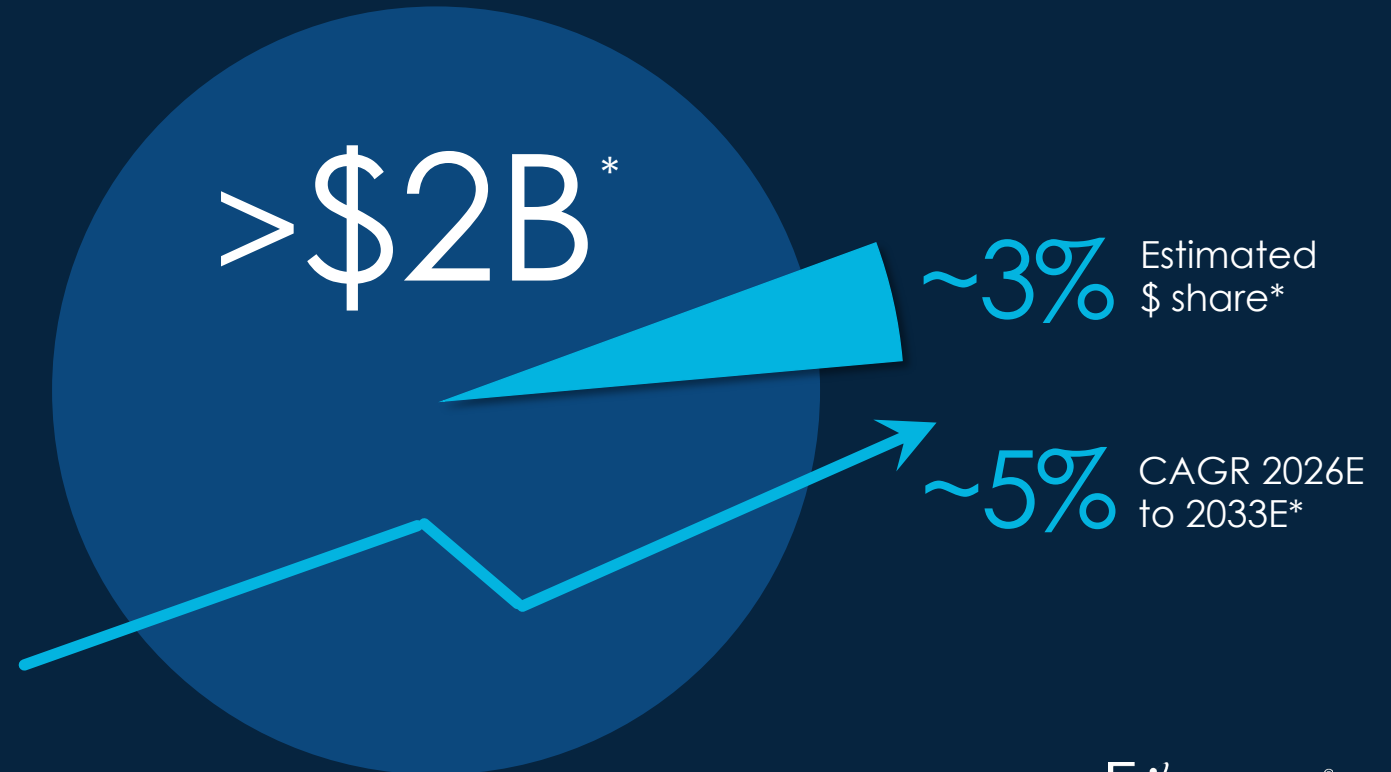
1 ADVANCE ADOPTION

Singular commitment to autoimmune diagnostic clarity is driving adoption

DIFFERENTIATED

Bringing better science, more timely results and unmatched service to the clinicians serving some of medicine's toughest-to-diagnose patients

ADDRESSING A GROWING OPPORTUNITY



1 ADVANCE ADOPTION

Robust, multi-cohort body of evidence

15+

peer-reviewed publications

Spanning 2012–2026

~50K

Patients studied in CAPSTONE

Real-world EHR + claims data

3,500+

Clinically characterized subjects

Multi-center across U.S.

12+

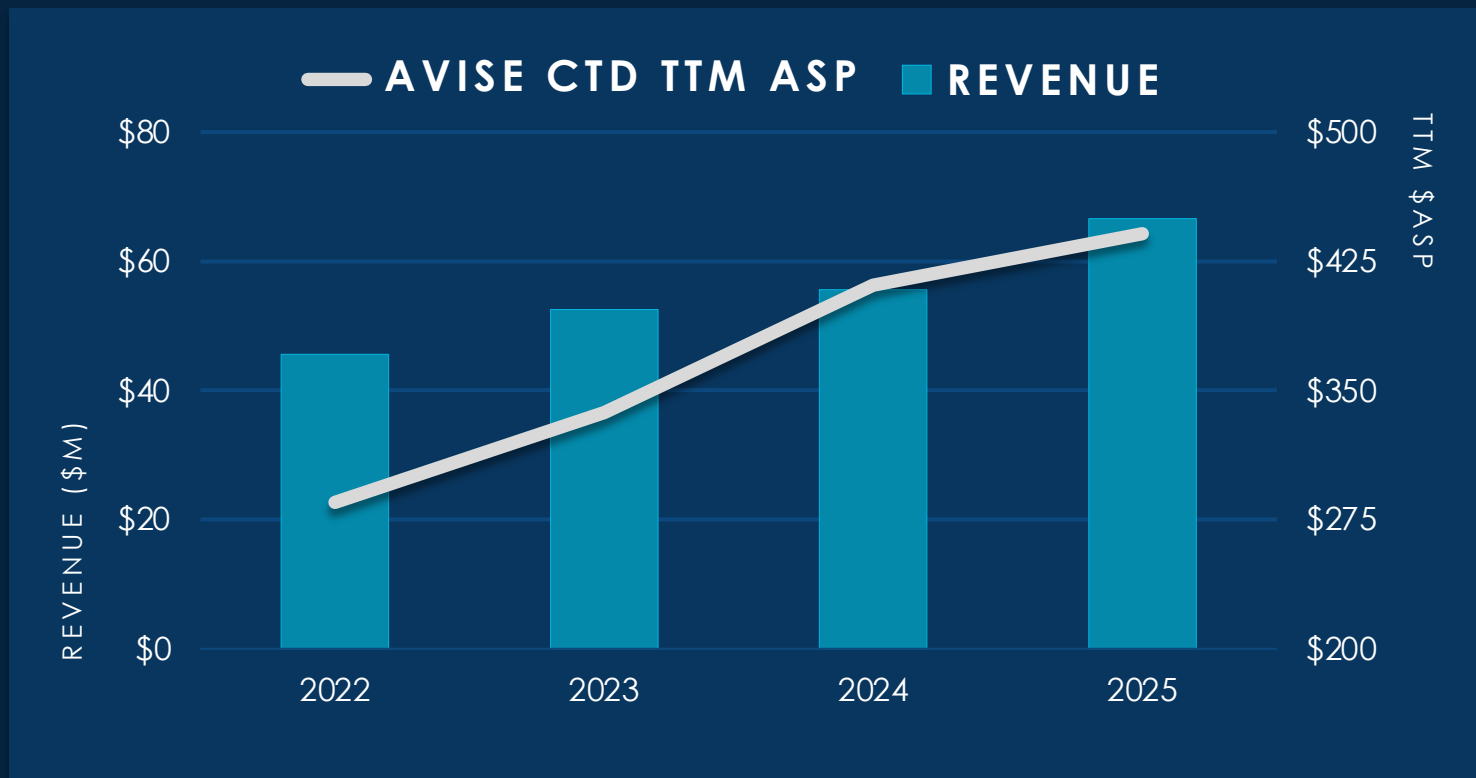
rheumatology practices

In longitudinal utility studies

Anchor publications

2014	CB-CAPs in SLE — initial validation	Putterman et al., Lupus Sci Med — n=794; established 80% sensitivity / 86% specificity
2019	Probable SLE (pSLE) and prospective utility	First randomized multi-center clinical utility trial of a novel SLE biomarker test
2020	Predicting progression from CTD to SLE	Liang et al. — AVISE positivity → 10.7-fold OR for confirmed SLE at 2 years at UCLA
2021	Real-world impact on diagnosis & treatment	Lupus Sci Med, 12 practices — increased diagnostic certainty, drove HCQ initiation
2022	CAPSTONE — largest comparative utility study	O'Malley et al., JMCP — ~50,000 patients, EHR + Medicare + commercial claims
2026	Systematic analysis of AVISE Lupus evidence	Kyttaris et al. Lupus Sci Med - comprehensive Analysis of >1,000 SLE Subjects and >1,500 controls

Execution is delivering ASP growth



GROWTH DRIVERS

- Improving RCM
- Strategic exit of unprofitable business
- Launching new biomarkers
- Engaging medical directors and payers with evidence
- Expect LCD to contribute when released

AVISE enhancements contribute to ASP



Enhanced AVISE CTD for lupus with T-cell markers*

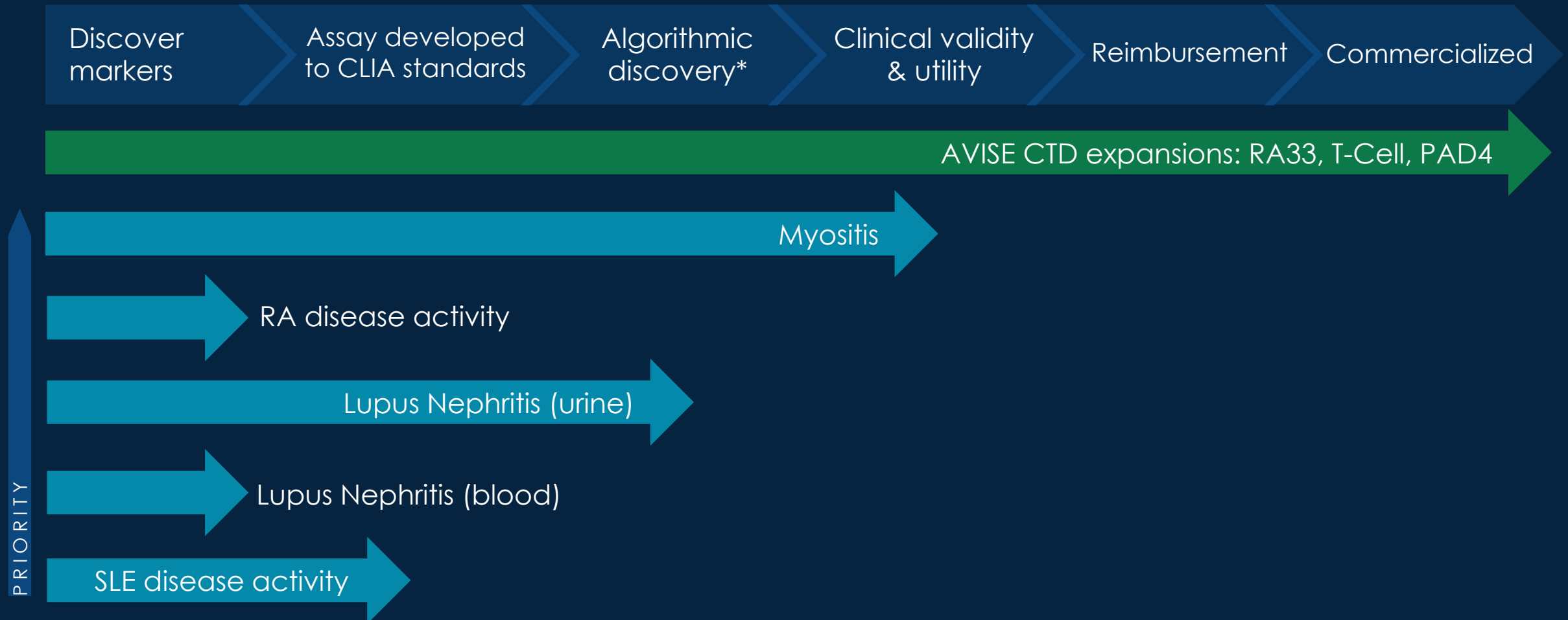
- Improves sensitivity
- T-cell autoantibodies rarely present in patients with other autoimmune rheumatic diseases & healthy individuals
- Enhances clinician value proposition
- Patent protection through 2035
- Accretive to gross margin & revenue



Strengthened AVISE CTD with additional RA markers*

- Anti-RA33 and anti-PAD4 improve sensitivity for Rheumatoid Arthritis
- Novel markers for conventionally/ traditionally seronegative RA patients
- Unrivalled ability to detect 30% of seronegative RA patients
- Accretive to gross margin & revenue

Pipeline prioritizes innovation with impact



Positioning to advance Myositis testing

Launch of first new standalone product will address channel's top request

ARDUOUS, POORLY UNDERSTOOD DISEASE

>100K U.S. disease prevalence

- Rare, but clinically severe autoimmune disease that can cause chronic interstitial lung disease, muscle inflammation and progressive weakness
- Frequent misdiagnosis leads to delayed treatment, irreversible damage
- Extends beyond muscles to vital organs

DIAGNOSTIC DILEMMA

80% of clinicians rely on standard testing to treat patients but **lack confidence in the results***

The promise, perceptions, and pitfalls of immunoassays for autoantibody testing in myositis

Sarah L Tansley ¹, Julia Snowball ², John D Pauling ², Anya Lissina ², Masataka Kuwana ³, Lisa G Rider ⁴, Johan Rönnelid ⁵, Neil J McHugh ²;
International Myositis Assessment and Clinical Studies (IMACS) Group Myositis Autoantibody Scientific Interest Group

Affiliations + expand

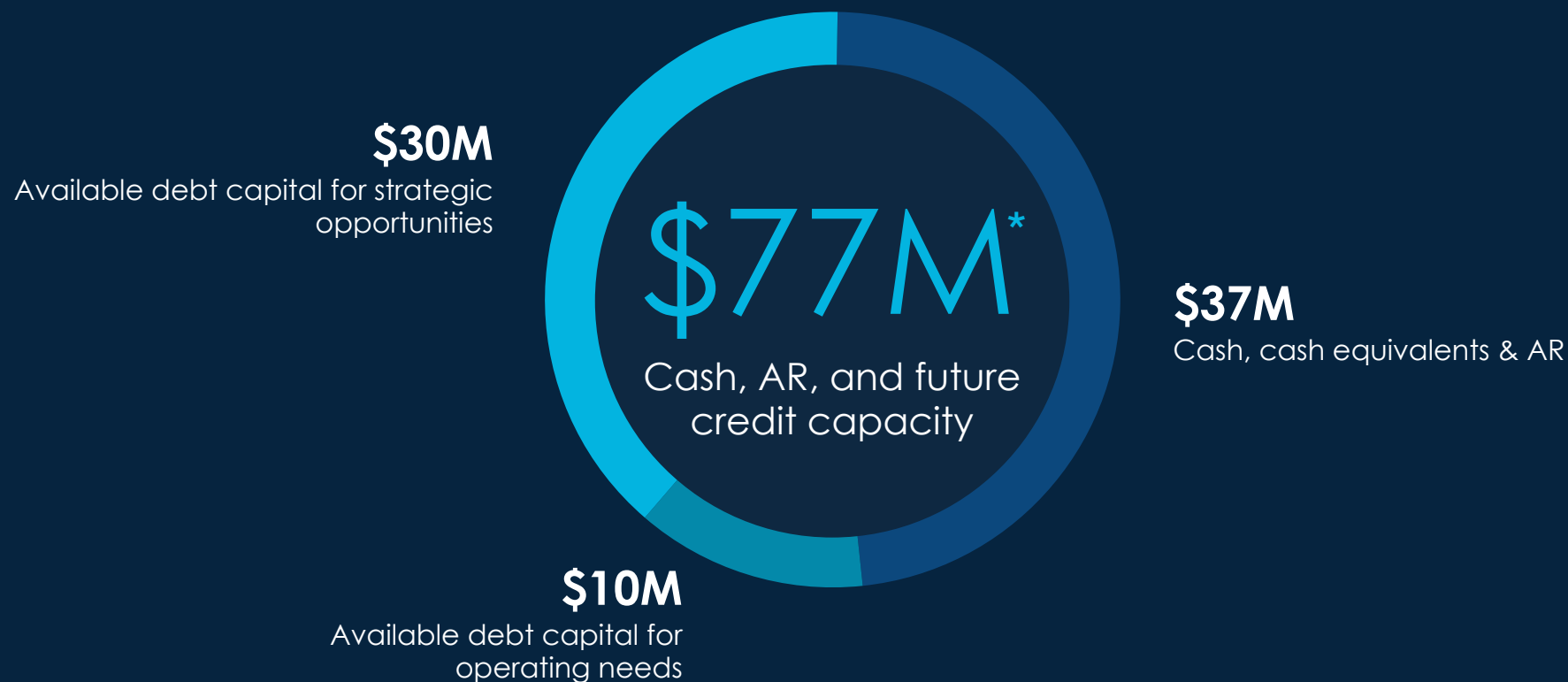
PMID: 32414409 PMCID: [PMC7227250](#) DOI: [10.1186/s13075-020-02210-2](#)

Q2'26 Results Summary

KEY METRICS	Q2'25	Q2'26	Change
Revenue	\$17.2M	\$19.9M	+16%
Volume	--	--	+11%
TTM ASP	\$428	\$446	+4%
Adjusted EBITDA*	(\$1.7M)	(\$0.1M)	+93%

Balance Sheet Highlights

Runway to execute growth strategy and fund business to positive free cash flow



Increased FY 2026 Revenue Outlook

Both volume and ASP contributing to growth

\$72M to \$75M

Increased from \$70M to \$73M previously

- 8% to 13% revenue growth YoY
- **Volume:** High-single digit % growth
- **ASP:** Mid-single digit % growth compared to Q4 2025 exit rate



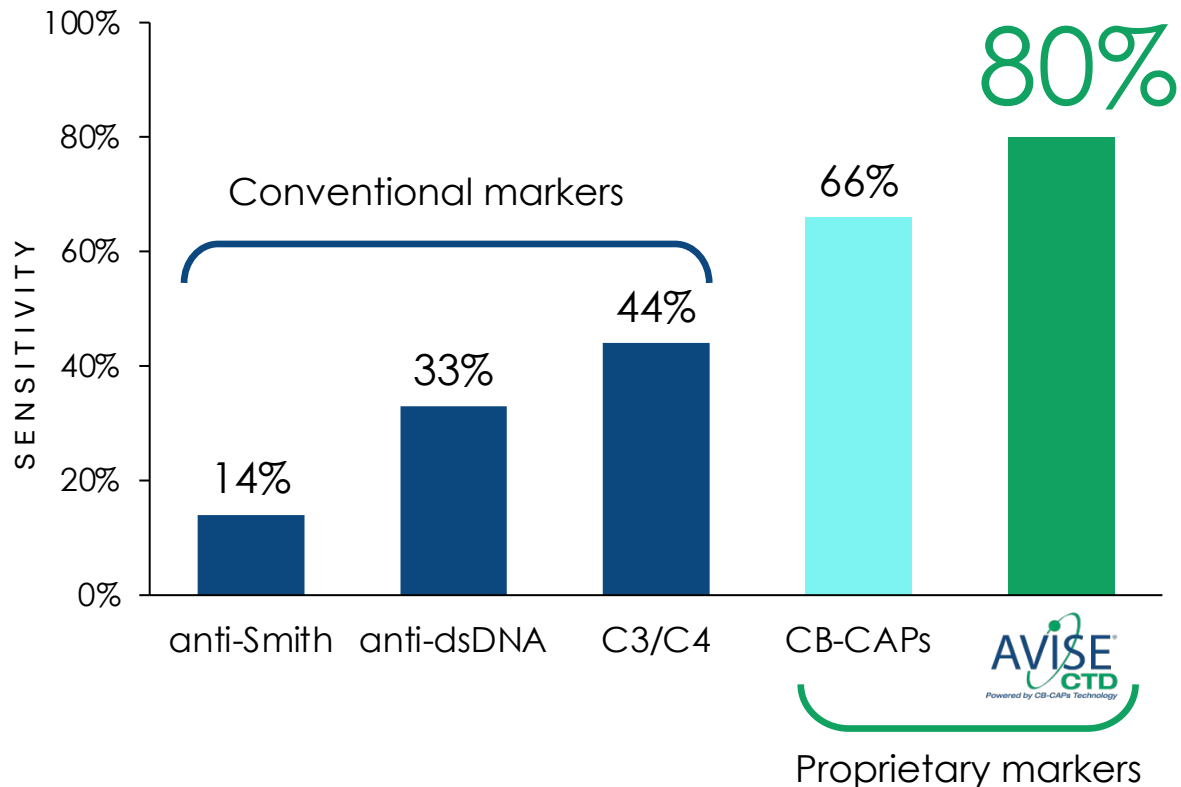
Patient Focused. Discovery Driven.

Appendix

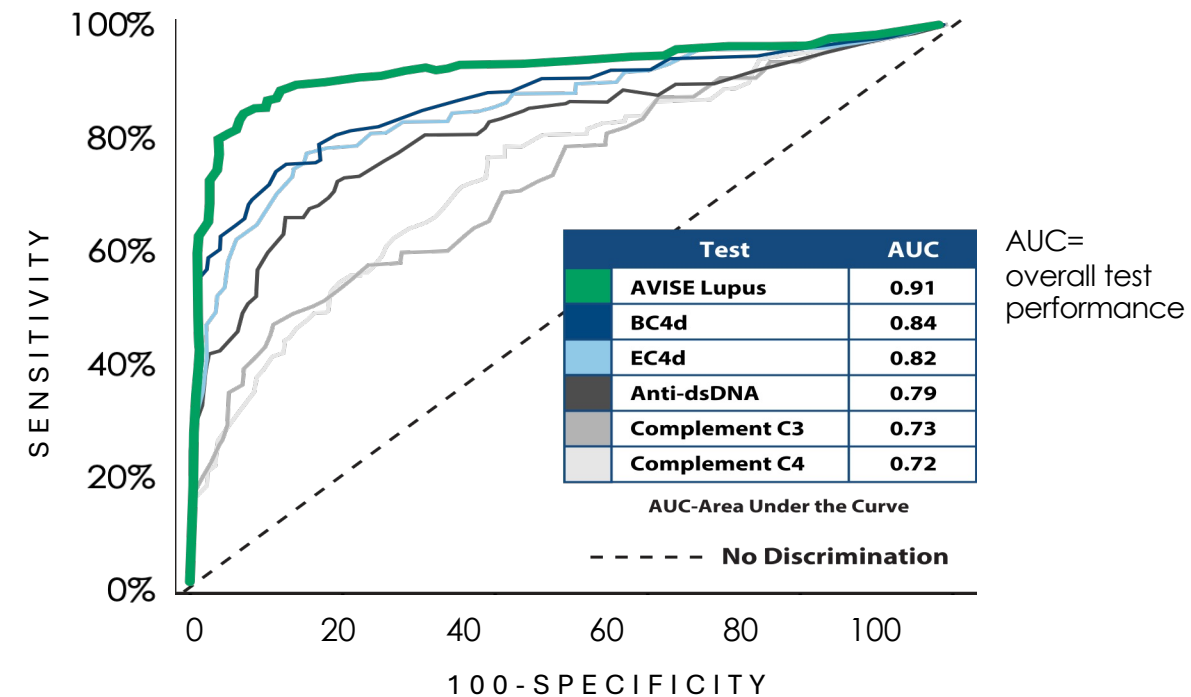
AVISE® lupus outperforms conventional biomarkers¹

Demonstrated 80% sensitivity | 98% specificity against healthy individuals

TEST SENSITIVITY FOR LUPUS

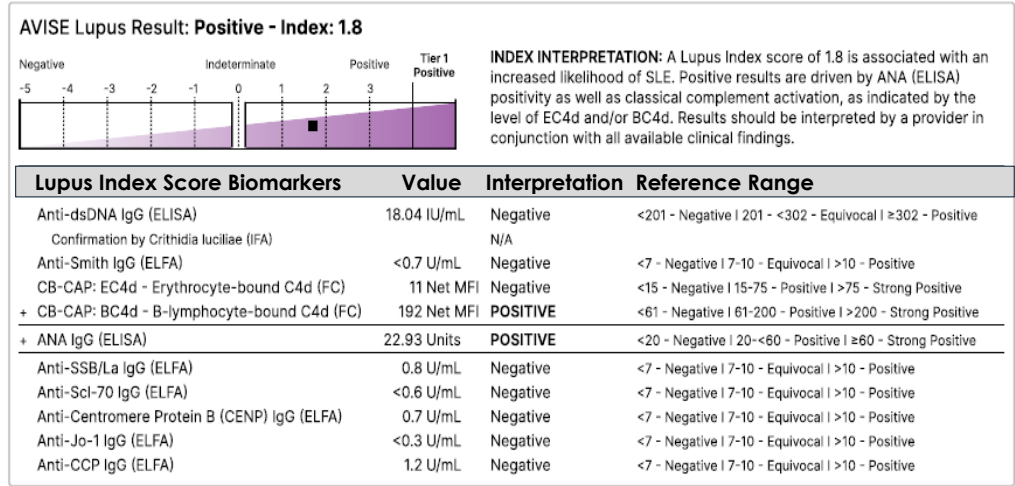


RECEIVER OPERATING CURVE (ROC) FOR SLE DIAGNOSIS¹



AVISE CTD test result report

Page 1 includes AVISE Lupus and additional SLE biomarkers including **TC4d** and **autoantibodies to T Cells**



T-Cell Biomarkers	Value	Interpretation	Reference Range
+ CB-CAP: TC4d (FC)	236 Net MFI	POSITIVE	<200 - Negative ≥200 - Positive
+ T Cell autoantibody: TlgG (FC)	198 Net MFI	POSITIVE	<170 - Negative ≥170 - Positive
+ T Cell autoantibody: TlgM (FC)	277 Net MFI	POSITIVE	<230 - Negative ≥230 - Positive

ANA (immunofluorescence)	Value	Interpretation	Reference Range
+ ANA by HEp-2 (IFA)	Titer: 1:320	POSITIVE	<1:80 - Negative ≥1:80 - Positive
	Nuclear Pattern: Speckled		
	Cytoplasmic Pattern: Not Observed		

Pages 2 and 3 contain a comprehensive antibody profile including novel anti-RA33 and anti-PAD4 biomarkers

Rheumatoid Arthritis Biomarkers	Value	Interpretation
Anti-CCP IgG (ELFA)	1.2 U/mL	Negative
Anti-PAD4 IgA	3.5 U/mL	Negative
Anti-PAD4 IgG	4.6 U/mL	Negative
Anti-RA33 IgG (ELFA)	1.5 U/mL	Negative
Anti-RA33 IgM (ELFA)	2.1 U/mL	Negative
Anti-RA33 IgA (ELFA)	0.8 U/mL	Negative
Rheumatoid Factor IgM (ELFA)	<0.6 IU/mL	Negative
Rheumatoid Factor IgA (ELFA)	0.9 IU/mL	Negative
Sjögren's Disease Biomarkers	Value	Interpretation
Anti-SSA/Ro52 IgG (ELFA)	0.5 U/mL	Negative
Anti-SSA/Ro60 IgG (ELFA)	<0.4 U/mL	Negative
Anti-SSB/La IgG (ELFA)	0.8 U/mL	Negative
Mixed Connective Tissue Disease Biomarkers	Value	Interpretation
+ Anti-U1RNP IgG (ELFA)	22.8 U/mL	POSITIVE
Anti-RNP70 IgG (ELFA)	0.3 U/mL	Negative

Systemic Sclerosis Biomarkers	Value	Interpretation
Anti-Scl-70 IgG (ELFA)	<0.6 U/mL	Negative
Anti-RNA Pol III IgG (ELFA)	<0.7 U/mL	Negative
Anti-Centromere Protein B (CENP) IgG (ELFA)	0.7 U/mL	Negative
Myositis Biomarkers	Value	Interpretation
Anti-Jo-1 IgG (ELFA)	<0.3 U/mL	Negative
Thyroid Biomarkers	Value	Interpretation
Anti-Thyroglobulin IgG (ELFA)	<12 IU/mL	Negative
Anti-Thyroid Peroxidase IgG (ELFA)	<4 IU/mL	Negative

Anti-Histone and anti-CarP available by request

Extensive,
long-term
I.P. protection

16

Patents issued*
10 US, 6 OUS

5

Patents pending*

Patent Families

- AVISE: cell-bound complement activation product for diagnosing SLE - 2032
- AVISE : treating & diagnosing likelihood of SLE - 2034
- Lupus nephritis biomarkers - 2045
- Use of T-cell autoantibodies + CB-CAPs in diagnosis of SLE - 2035
- Method of estimating binding of a potential therapeutic antibody directed against a B lymphocyte antigen using CB-CAPs - 2036

Financial impact of progress

Positioning organization for profitable long-term growth

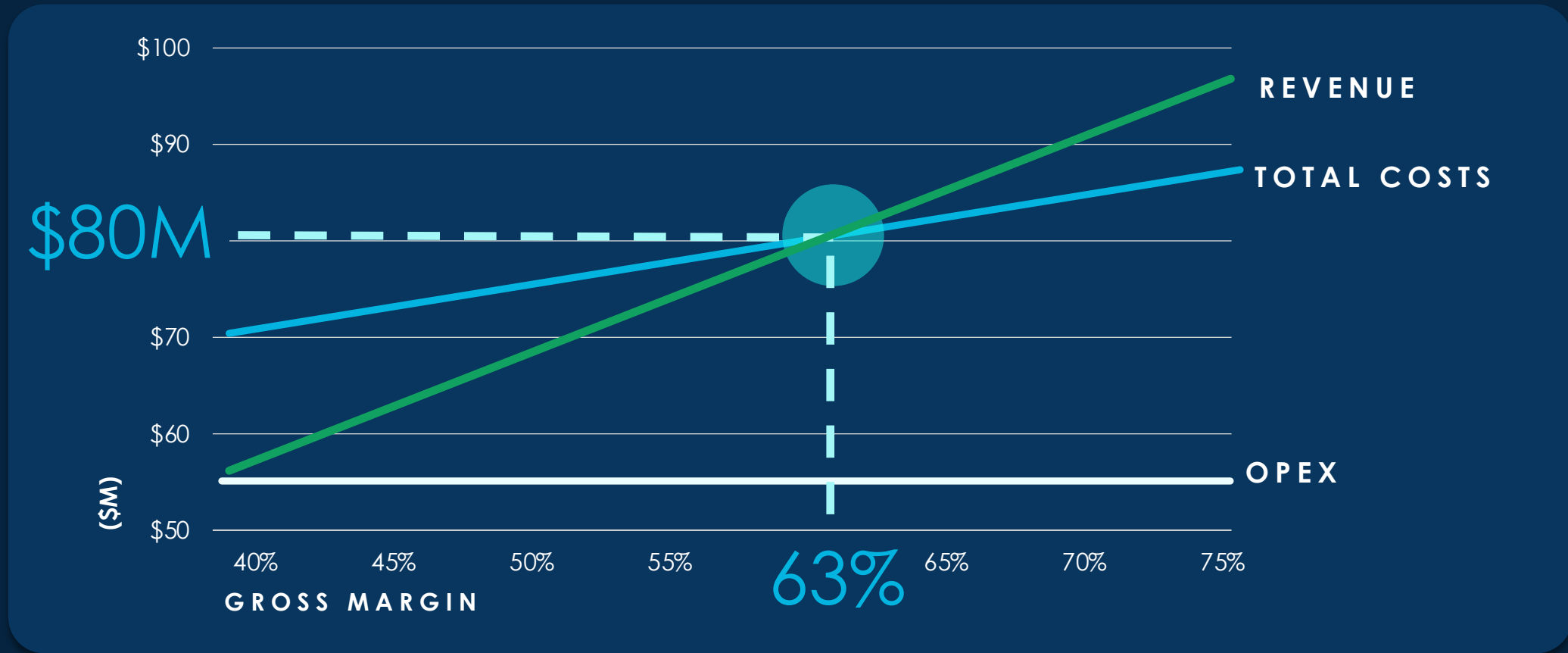
WHAT WE'VE DONE:

- **RCM:** Expanding ASP
- **Sales force:** Restructured, now expanding
- **Organization:** Upgraded talent + culture
- **R&D:** Refocused pipeline to emphasize high-demand, high-impact programs
- **Operations:** Right-sized to reduce expenses & cash burn
- **Balance sheet:** Secured capital to support path to cash flow positivity

	2022 to 2024 AVERAGE	2025
Revenue growth	5%	20%
Volume growth	(1%)	11%
TTM \$ASP	\$344	\$441
Gross margin %	54%	58%
Adj. EBITDA margin %	(46%)	(15%)
Balance sheet	<2-year cash runway	Business funded to positive FCF

Path to Breakeven AEBITDA & Cash Generation

Expect inflection at FY revenue of ~\$80M and ~63% gross margin



Use of Non-GAAP Financial Measures

UNAUDITED

In this presentation, we use the metric adjusted EBITDA, which is not calculated in accordance with generally accepted accounting principles in the United States (GAAP) and is a non-GAAP financial measure. Adjusted EBITDA excludes from net loss interest income (expense), income tax expense (benefit), depreciation and amortization expense, and stock-based compensation expense.

We use adjusted EBITDA internally because we believe these metrics provide useful supplemental information in assessing our operating performance reported in accordance with GAAP. We believe adjusted EBITDA may enhance an evaluation of our operating performance because it excludes the impact of prior decisions made about capital investment, financing, investing and certain expenses we believe are not indicative of our ongoing performance. However, this non-GAAP financial measure may be different from non-GAAP financial measures used by other companies, even when the same or similarly titled terms are used to identify such measures, limiting their usefulness for comparative purposes.

This non-GAAP financial measure is not meant to be considered in isolation or used as a substitute for net loss reported in accordance with GAAP, should be considered in conjunction with our financial information presented in accordance with GAAP, has no standardized meaning prescribed by GAAP, is unaudited, and is not prepared under any comprehensive set of accounting rules or principles. In addition, from time to time in the future, there may be other items that we may exclude for purposes of these non-GAAP financial measures, and we may in the future cease to exclude items that we have historically excluded for purposes of these non-GAAP financial measures. Likewise, we may determine to modify the nature of adjustments to arrive at these non-GAAP financial measures. Because of the non-standardized definitions of non-GAAP financial measures, the non-GAAP financial measure as used by us in this press release and the accompanying reconciliation table have limits in their usefulness to investors and may be calculated differently from, and therefore may not be directly comparable to, similarly titled measures used by other companies. Accordingly, investors should not place undue reliance on non-GAAP financial measures.

Cap Table

AS OF AUGUST 2026

24.2M Common shares outstanding

Unvested RSUs: 2.0M

Unvested PSUs: 1.6M

Outstanding options: 0.9M | Weighted avg exercise price: \$5.41

Perceptive Warrants:

	L O A N		W A R R A N T S	
	Principal	Status	Shares	Status
Tranche A*	\$25M	Drawn	400,000	Exercised
Tranche B^	\$10M	Undrawn	150,000	Unissued
Tranche D^	\$30M	Undrawn	450,000	Unissued

* In Nov 2025, Perceptive exercised all 400,000 Tranch A shares on a cashless basis and XGN issued a total of 173,220 shares of the common stock to Perceptive

^ Exercise price for Tranche B and D warrants: 50% priced at 10-day VWAP and 50% priced at 12.5% premium to 10-day VWAP

Reconciliation of Non-GAAP Financial Measures

UNAUDITED

	Three Months Ended June 30,		Six Months Ended June 30,	
	2026	2025	2026	2025
<i>(in thousands)</i>				
Adjusted EBITDA				
Net loss	\$ (3,196)	\$ (4,439)	\$ (7,163)	\$ (8,191)
Other (income) expense	(153)	(85)	(21)	(243)
Interest expense	1,201	1,124	2,468	1,669
Loss on extinguishment of debt	—	295	—	295
Change in fair value of warrant liability	426	438	(456)	438
Income tax expense (benefit)	—	37	36	37
Depreciation and amortization expense	628	466	1,227	906
Stock-based compensation expense	980	443	1,635	860
Adjusted EBITDA (Non-GAAP)	<u>\$ (114)</u>	<u>\$ (1,721)</u>	<u>\$ (2,274)</u>	<u>\$ (4,229)</u>

This table presents the reconciliation of adjusted EBITDA, which is a non-GAAP financial measure. See previous slide for further information regarding the Company's use of non-GAAP financial measures.