



Exagen[®]

Patient Focused. Discovery Driven.

Accelerating
personalized medicine
in autoimmune disease

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In some cases, you can identify forward-looking statements by terms such as "may," "will," "should," "expect," "plan," "anticipate," "could," "intend," "target," "project," "contemplates," "believes," "estimates," "predicts," "potential" or "continue" or the negative of these terms or other similar expressions. The forward-looking statements in this presentation are only predictions. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our business, financial condition, results of operations and product pipeline. Because forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified and some of which are beyond our control, you should not rely on these forward-looking statements as predictions of future events. The events and circumstances reflected in our forward-looking statements may not be achieved or occur and actual results could differ materially from those projected in the forward-looking statements. Except as required by applicable law, we undertake no obligation to publicly update or revise any forward-looking statements contained herein, whether as a result of any new information, future events, changed circumstances or otherwise.

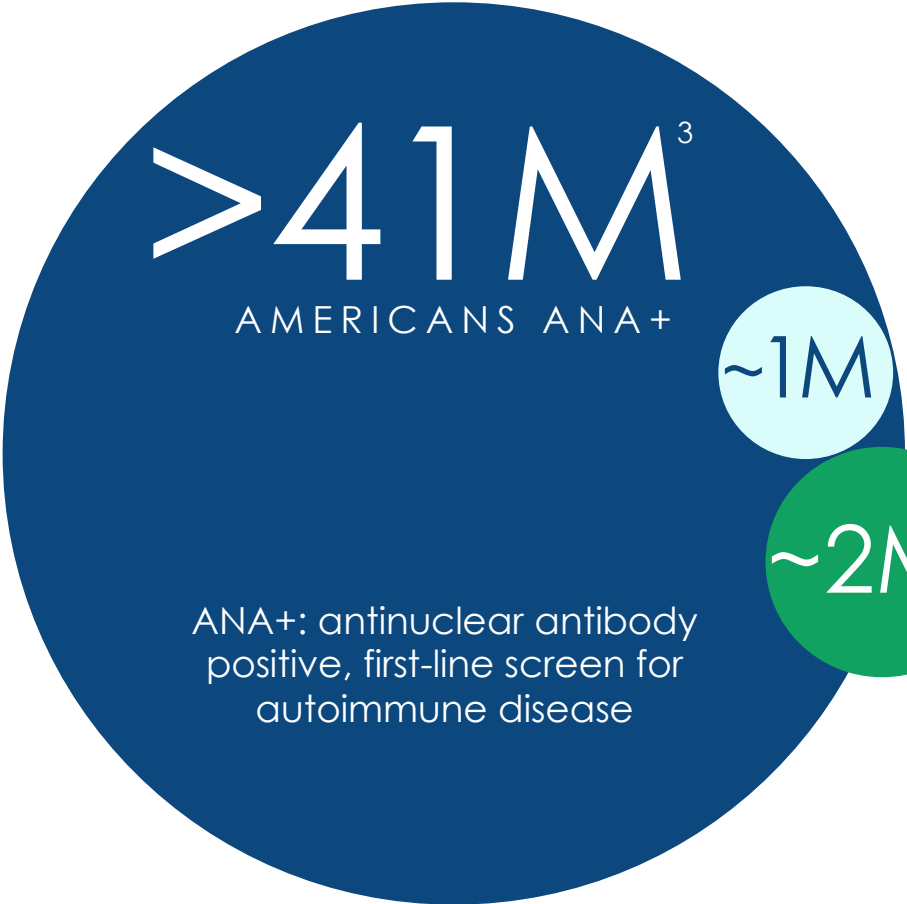
In this presentation, we use the metrics of adjusted EBITDA, which is not calculated in accordance with generally accepted accounting principles in the United States (GAAP) and is a non-GAAP financial measure. For more information about our use of this non-GAAP financial measure see the slide entitled "Use of Non-GAAP Financial Measures (Unaudited)" in the Appendix to this presentation.

We obtained the industry, market and competitive position data used throughout this presentation from our own internal estimates and research, as well as from independent market research, industry and general publications and surveys, governmental agencies and publicly available information in addition to research, surveys and studies conducted by third parties. Internal estimates are derived from publicly available information released by industry analysts and third-party sources, our internal research and our industry experience, and are based on assumptions made by us based on such data and our knowledge of our industry and market, which we believe to be reasonable. In some cases, we do not expressly refer to the sources from which this data is derived. In addition, while we believe our own internal research is reliable, such research has not been verified by any independent source.

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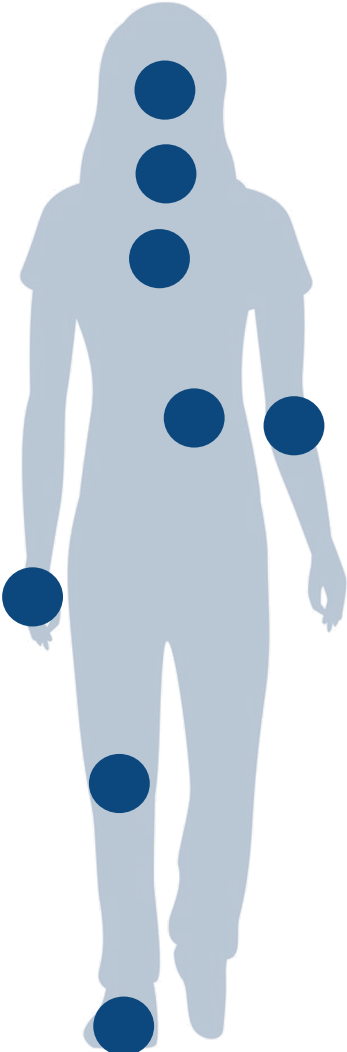
We have filed a registration statement (including a base prospectus) and will file a preliminary prospectus supplement with the Securities and Exchange Commission (the "SEC") for the offering to which this presentation relates. Before you invest, you should read the base prospectus in that registration statement, the preliminary prospectus supplement related to the offering (when available) and other documents we have filed with the SEC for more complete information about the Company and the offering. You may get these documents for free by visiting EDGAR on the SEC website at: <http://www.sec.gov>. This presentation shall not constitute an offer to sell or the solicitation of an offer to buy these securities, nor shall there be any sale of these securities in any state or jurisdiction in which such offer, solicitation, or sale would be unlawful prior to registration or qualification under the securities laws of any such state or jurisdiction.

Identifying autoimmune disease is a challenge...



Americans diagnosed with lupus¹

With rheumatoid arthritis²



Ambiguous symptoms

Manifestations overlap

Outdated tech, testing delays

Tests lack specificity, sensitivity

High rate of misdiagnosis

3 Graphics are not to scale. 1. lupus.org | 2. rheumatoidarthritis.org | 3. Dinse GE, Parks CG, Weinberg CR, et al. Increasing Prevalence of Antinuclear Antibodies in the United States. Arthritis Rheumatol. 2022;74(12):2032-2041. doi:10.1002/art.42330.

THE PATIENT CHALLENGE

Diagnosis is prolonged despite the need for timely intervention...

Lupus diagnosis can take ~6 years¹

INCLUDING:

15 Doctor visits¹

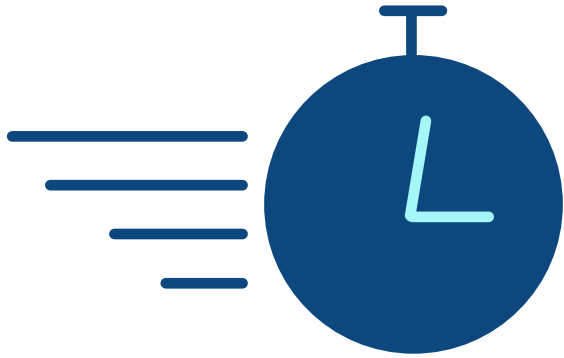
58 Lab procedures¹

Rheumatoid arthritis diagnosis can take

~2 years²

4 Different physicians consulted³

Earlier intervention improves outcomes



LUPUS

25%

Reduction in lupus-related hospitalization with earlier treatment¹

1.5x

Reduction in lupus mortality risk related to irreversible organ damage²

RHEUMATOID ARTHRITIS

within first 2 years

Inflammation will lead to articular damage & bone erosion without treatment³

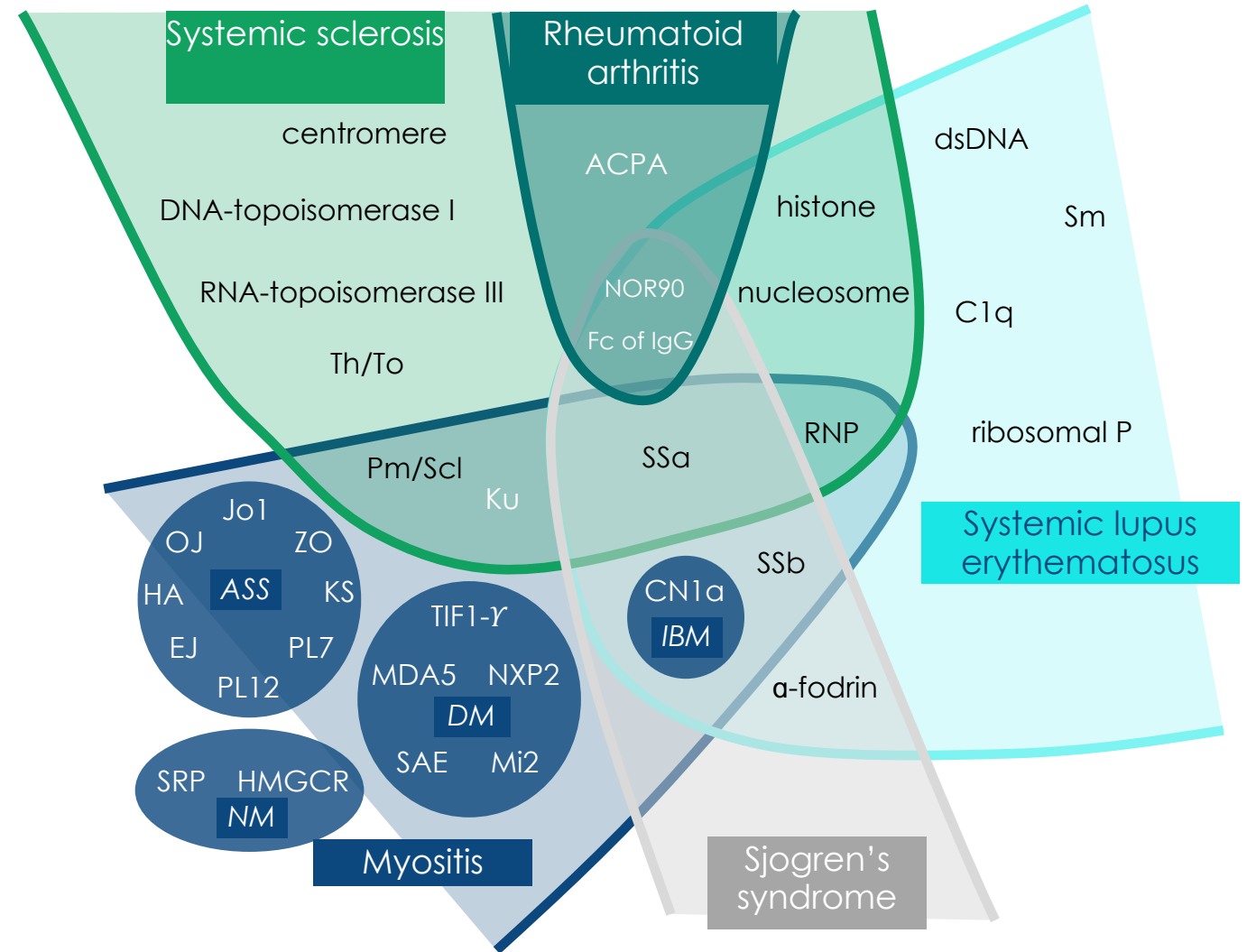
Disease progresses to more severe forms requiring more aggressive therapy³

THE CLINICAL CHALLENGE

Conventional biomarkers are **not specific** to one disease

Specific autoantibodies have **multiple** clinical associations

CONVENTIONAL AUTOIMMUNE BIOMARKERS



OUR PROPRIETARY SOLUTION

AVISE Testing: the simple, clear choice for rheumatologists



Rheumatologist



2 tubes of patient's blood



Exagen lab

>1.2M Tests completed

Simple | Proven | Trusted

Order ID	Specimen	Test Order	Patient	Sample
738813	Connective Tissue Disease Assessment	10/23/2024	Susan S. Female	DOB 01/01/1996
Provider: Exagen	Received: 10/25/2024	Reported: 10/25/2024	MRN: AB123450	DOB: 01/01/1996

Value	Interpretation	Reference Range
865.61 IU/mL	POSITIVE	<201 - Negative 201 - 302 - Equivocal >302 - Positive
1.2 IU/mL	Negative	<7 - Negative 7-10 - Equivocal >10 - Positive
18 Net MFI	POSITIVE	<15 - Negative 15-75 - Positive >75 - Strong Positive
52 Net MFI	Negative	<45 - Negative 45-200 - Positive >200 - Strong Positive
120.88 IU/mL	STRONG POSITIVE	<20 - Negative 20-40 - Positive >40 - Strong Positive
1.7 IU/mL	Negative	<7 - Negative 7-10 - Equivocal >10 - Positive
0.8 IU/mL	Negative	<7 - Negative 7-10 - Equivocal >10 - Positive
1.0 IU/mL	Negative	<7 - Negative 7-10 - Equivocal >10 - Positive
<0.3 IU/mL	Negative	<7 - Negative 7-10 - Equivocal >10 - Positive
1.4 IU/mL	Negative	<7 - Negative 7-10 - Equivocal >10 - Positive

Value	Interpretation	Reference Range
215 Net MFI	POSITIVE	<200 - Negative >200 - Positive
190 Net MFI	POSITIVE	<150 - Negative >150 - Positive
250 Net MFI	POSITIVE	<230 - Negative >230 - Positive

Value	Interpretation	Reference Range
Titer: 1:640	POSITIVE	<160 - Negative >160 - Positive

Comments:

- EC4d and TC4d are markers of classical complement activation. In the strong positive range, EC4d is highly specific for SLE, and less than 1% of patients with other autoimmune CTDs will test strong positive. EC4d correlates with SLE disease activity. In the positive range, TC4d is present in 58% of SLE patients and in low percentages of patients with Sjogren's disease, spondyloarthropathies, PSA, fibromyalgia, RA, and chronic localized pain.
- TigD and Tigm antibody formation against T Cell antigens is common in SLE. In the positive range, TigD is present in 32% of SLE patients and in low percentages of patients with Sjogren's disease, spondyloarthropathies, PSA, fibromyalgia, RA, and chronic localized pain in the positive range. Tigm is present in 31% of SLE patients and in low percentages of patients with the previously mentioned diseases.

Signed by: Prashanti Reddy, MD
Date: 10/25/2024

AVISE CTD report

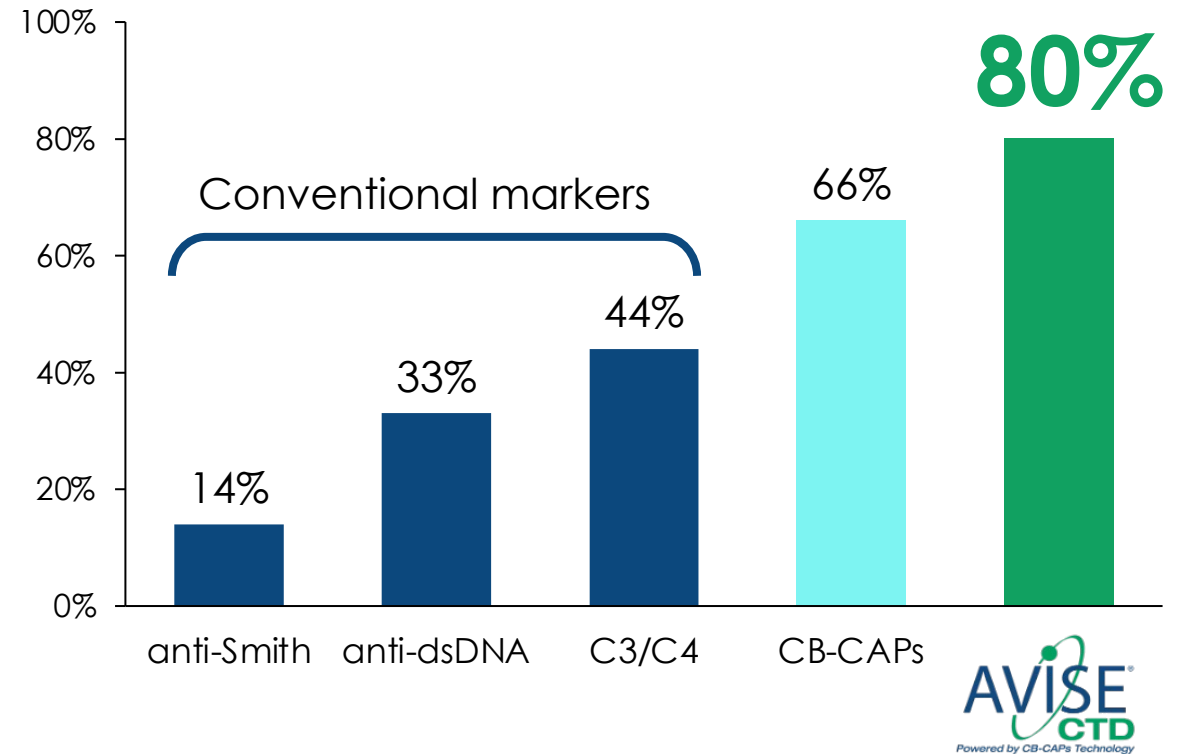
- Comprehensive panel aids autoimmune disease diagnosis
- Proprietary markers
- Algorithmic interpretation with straightforward result

OUR PROPRIETARY SOLUTION

AVISE[®] testing outperforms conventional biomarkers¹

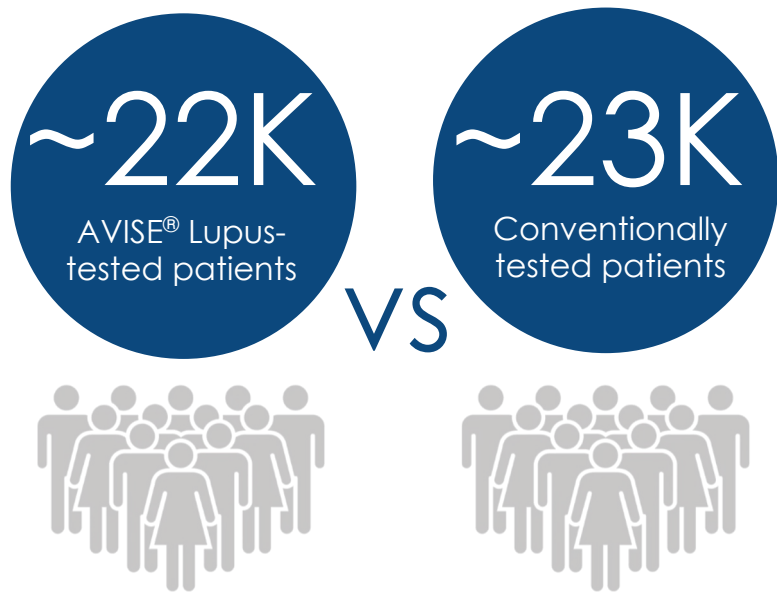
Better diagnostic accuracy for
the >41M Americans with ANA+

TEST SENSITIVITY FOR LUPUS



Demonstrated clinical benefit at scale

Peer-reviewed Capstone Publication highlights improvements to patient care



6x Greater likelihood of lupus diagnosis

3x Higher likelihood of starting treatment, which reduces risk of hospitalization & irreversible organ damage

3.5x Decrease in repeat testing

2x Decrease in lab claim costs

Experienced Leadership

Track records of success in diagnostics



Chief Executive Officer
John Aballi



Chief Financial Officer
Jeff Black



Medical & Lab Director
Prashanti Reddy, MD



Chief Scientific Officer
Michael Mahler, PhD



Board adds deep industry expertise

Tina S. Nova PhD



Ana Hooker



Bruce Robertson, PhD



Frank Stokes



Paul Kim



Scott Kahn, PhD



Chas McKhann





Prioritizing objectives to deliver long-term, profitable growth

1

ADVANCE ADOPTION

- Upgrade & expand sales force
- Support science with evidence

2

EXPAND ASP

- Improve RCM & market access
- Engage with payers

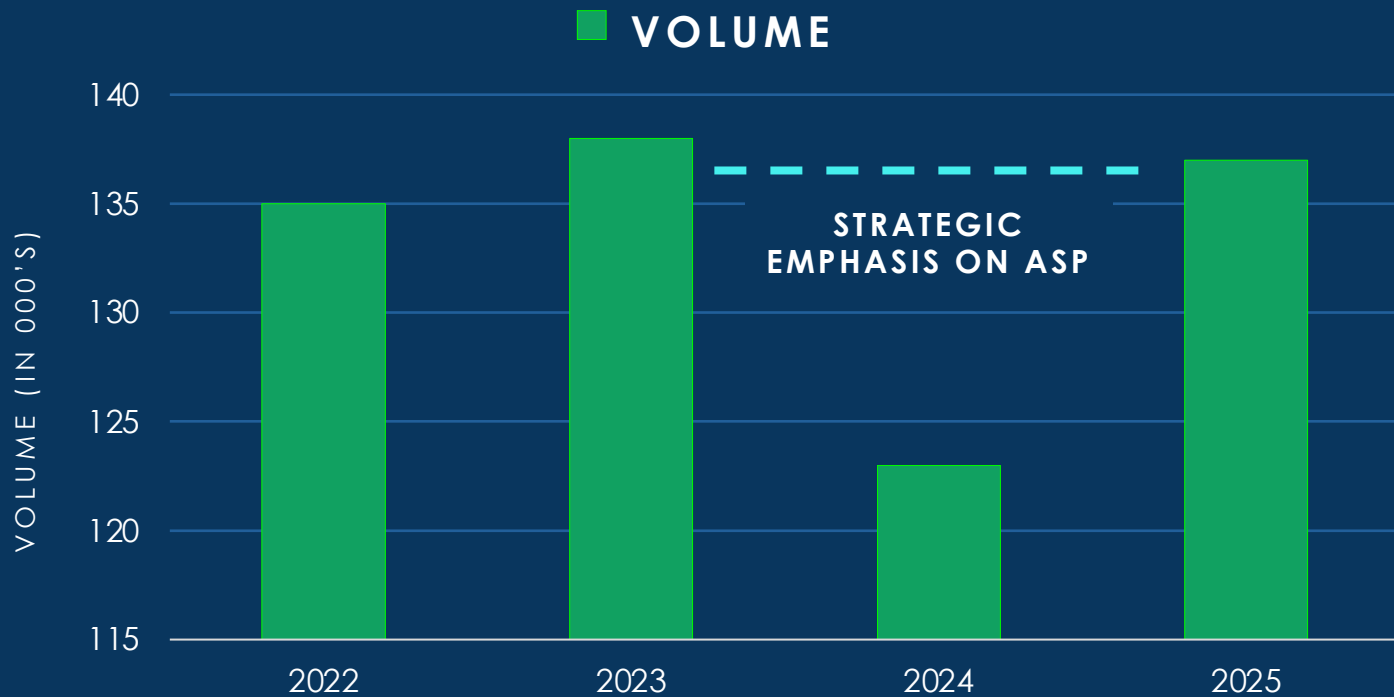
3

INNOVATE

- Invest in high-potential projects
- Create new product cadence
- Evaluate inorganic opportunities

1 ADVANCE ADOPTION

Volume growth has resumed



GROWTH DRIVERS

- Earning market share with demonstrated clinical differentiation in autoimmune disease testing*
- Emphasizing & generating clinical support
- Upgrading talent following 2025 territory expansion
- Improving team productivity & focus

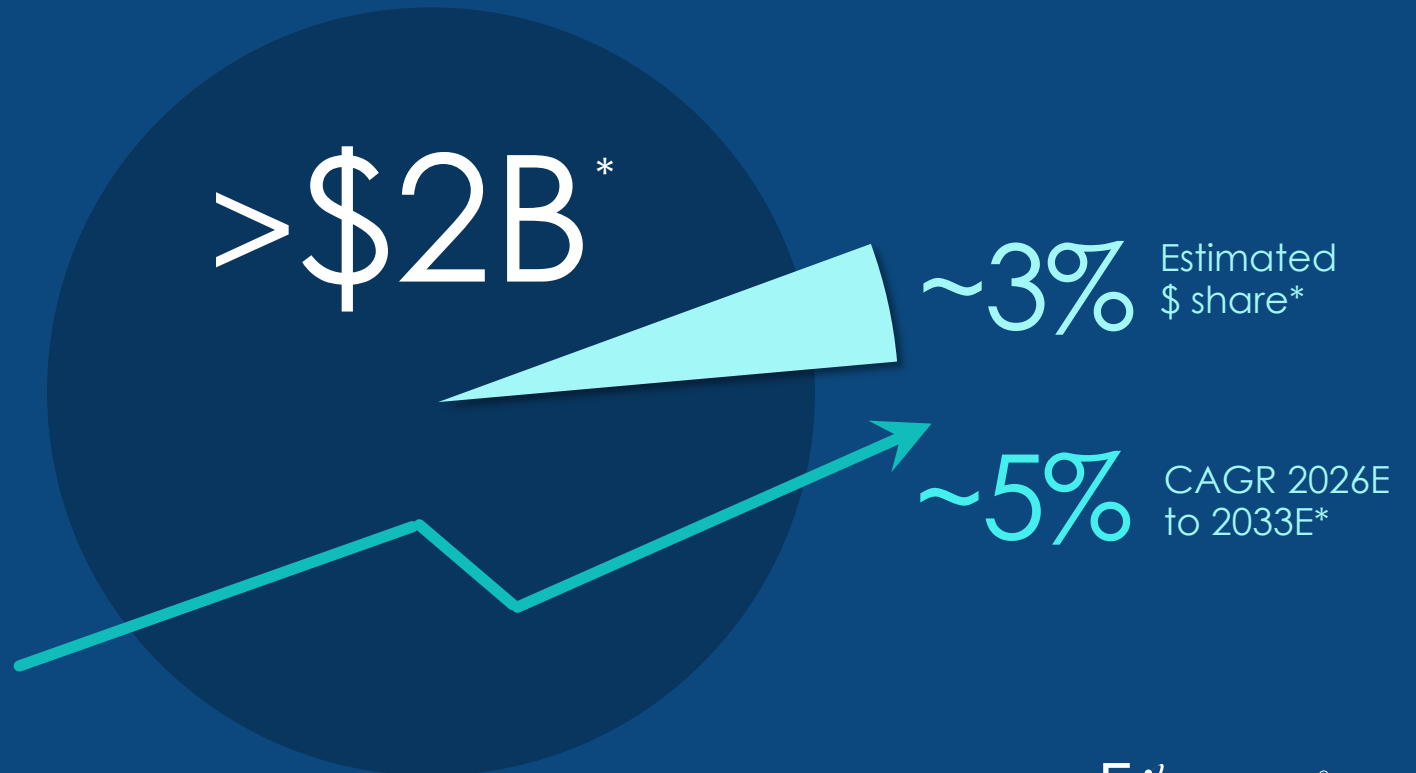
1 ADVANCE ADOPTION

Singular commitment to autoimmune diagnostic clarity is driving adoption

DIFFERENTIATED

Bringing better science, more timely results and unmatched service to the clinicians serving some of medicine's toughest-to-diagnose patients

ADDRESSING A GROWING OPPORTUNITY

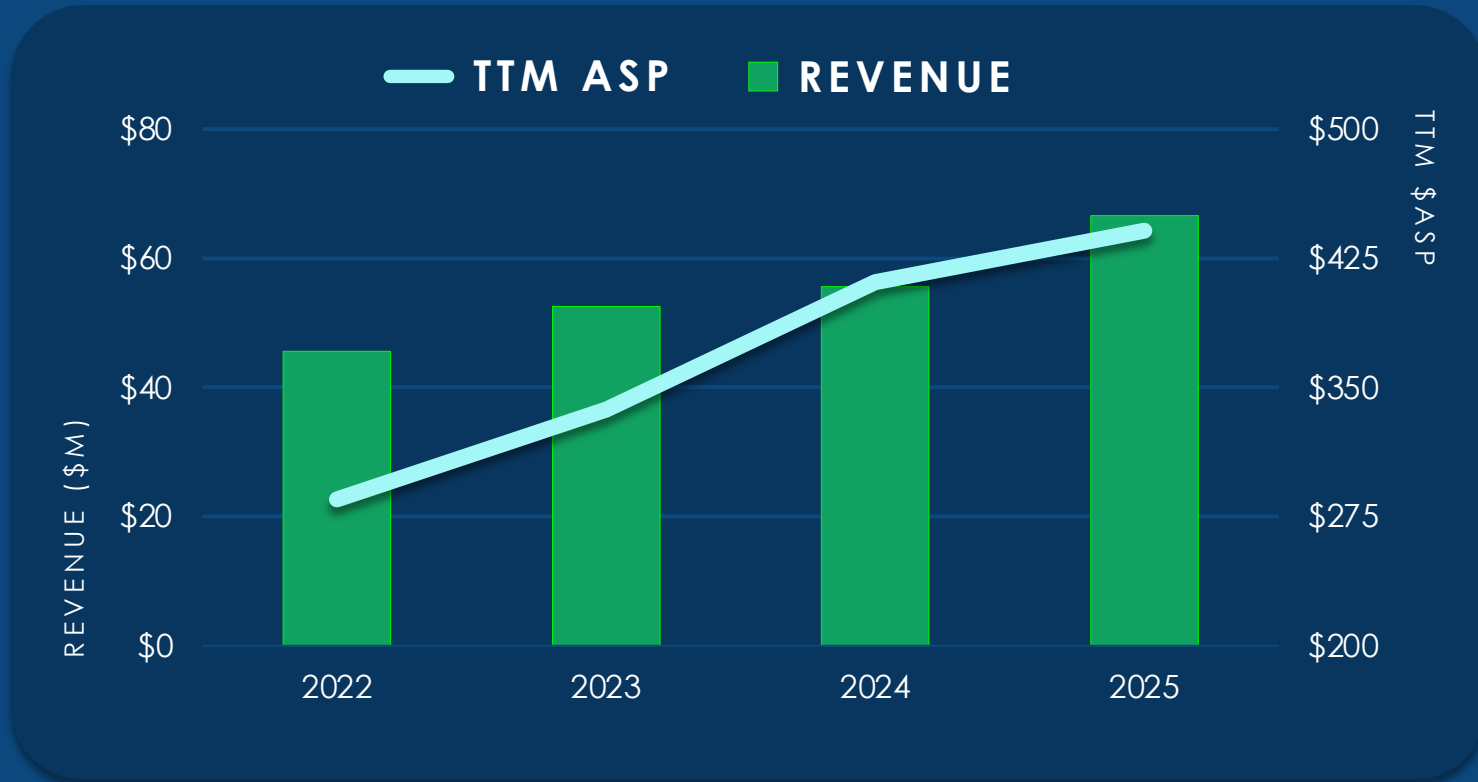


Robust clinical validation for AVISE

~50
Peer-reviewed
clinical publications
& abstracts

	Single-Time Accuracy	Changes Clinical Decisions	Improves Real-World Outcomes	Reduces Costs	Predictive Accuracy Over Time	Drives Earlier Diagnosis & Treatment	Outperforms Standard Testing
n	794	145	117		246	161	44,805
Conclusion	CB-CAPs are 22% more sensitive for SLE than C3/C4	AVISE Lupus results are more likely to impact diagnostic and treatment decisions than conventional SLE tests	AVISE+ results were associated with a higher likelihood of an SLE diagnosis & to accumulate irreversible organ damage	<ul style="list-style-type: none"> AVISE+ patients have decreased SLE severity due to earlier Dx and intervention Resulted in est. direct cost savings of \$655/year for each suspected SLE patient 	AVISE+ patients were more likely to progress to classifiable SLE	Positive AVISE result was associated with a higher risk of SLE diagnosis and HCQ initiation than standard of care tests	AVISE Lupus is significantly more likely to drive new SLE diagnosis and treatment vs. standard of care tests
Study Name	<i>Putterman et al. Lupus Science and Medicine 2014</i>	<i>Wallace et al. Lupus Science and Medicine 2019</i>	<i>Liang et al. Lupus Science and Medicine 2020</i>	<i>Clarke et al. The ACR Open Rheumatology 2020</i>	<i>Ramsey-Goldman et al. Arthritis and Rheumatology 2020</i>	<i>Alexander et al. 2021</i>	<i>O'Malley et al. Journal of Managed Care & Specialty Pharmacy 2022</i>

Execution is delivering ASP growth



DRIVERS

- Improving RCM
- Strategic exit of unprofitable business
- Launching new biomarkers
- Engaging medical directors and payers with evidence
- Expect LCD to contribute when released

AVISE enhancements contribute to ASP



Enhanced AVISE CTD for lupus with T-cell markers*

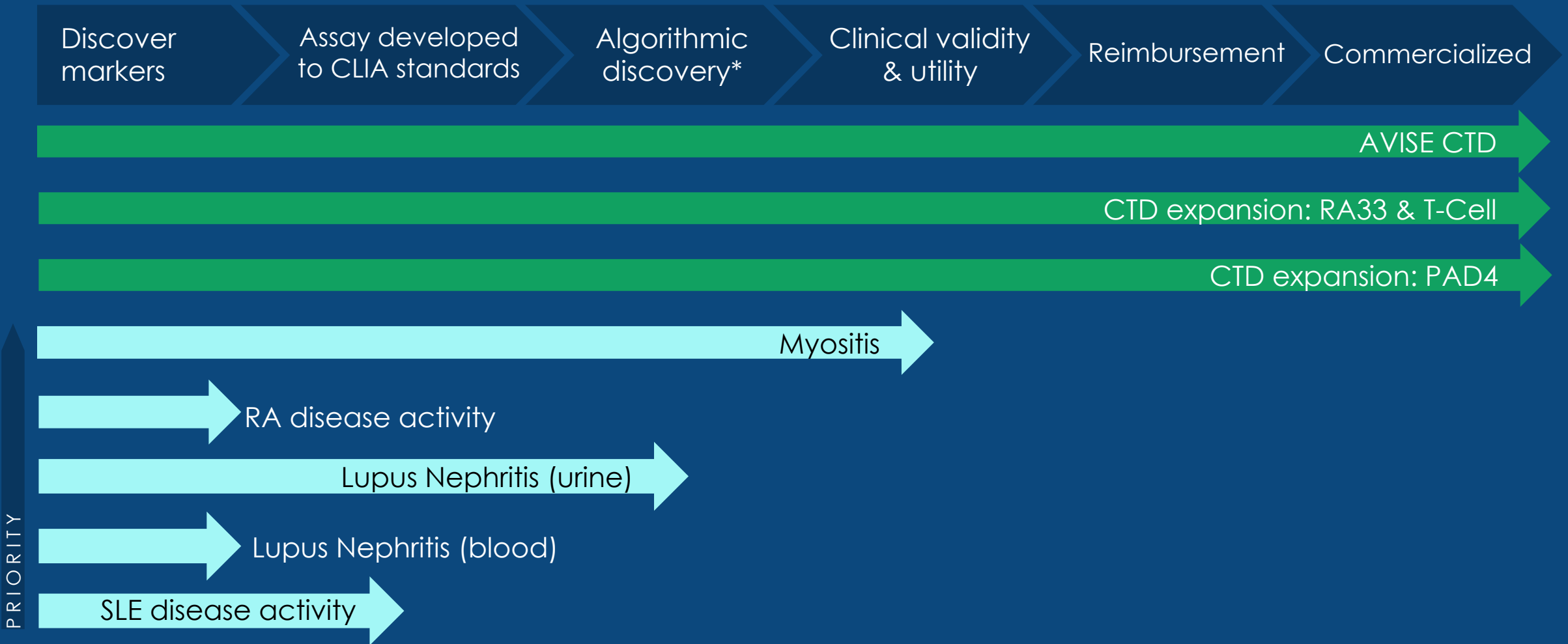
- Improves sensitivity
- T-cell autoantibodies rarely present in patients with other autoimmune rheumatic diseases & healthy individuals
- Enhances clinician value proposition
- Patent protection through 2035
- Accretive to gross margin & revenue



Strengthened AVISE CTD with additional RA markers*

- Anti-RA33 and anti-PAD4 improve sensitivity for Rheumatoid Arthritis
- Novel markers for conventionally/traditionally seronegative RA patients
- Unrivaled ability to detect 30% of seronegative RA patients
- Accretive to gross margin & revenue

Pipeline prioritizes innovation with impact



Positioning to advance Myositis testing

Launch of first new standalone product will address channel's top request

ARDUOUS, POORLY UNDERSTOOD DISEASE

>100K U.S. disease prevalence

- Rare, but clinically severe autoimmune disease that can cause chronic interstitial lung disease, muscle inflammation and progressive weakness
- Frequent misdiagnosis leads to delayed treatment, irreversible damage
- Extends beyond muscles to vital organs

DIAGNOSTIC DILEMMA

80% of clinicians rely on standard testing to treat patients but **lack confidence in the results***

The promise, perceptions, and pitfalls of immunoassays for autoantibody testing in myositis

Sarah L Tansley¹, Julia Snowball², John D Pauling², Anya Lissina², Masataka Kuwana³, Lisa G Rider⁴, Johan Rönnelid⁵, Neil J McHugh²;

International Myositis Assessment and Clinical Studies (IMACS) Group Myositis Autoantibody Scientific Interest Group

Affiliations + expand

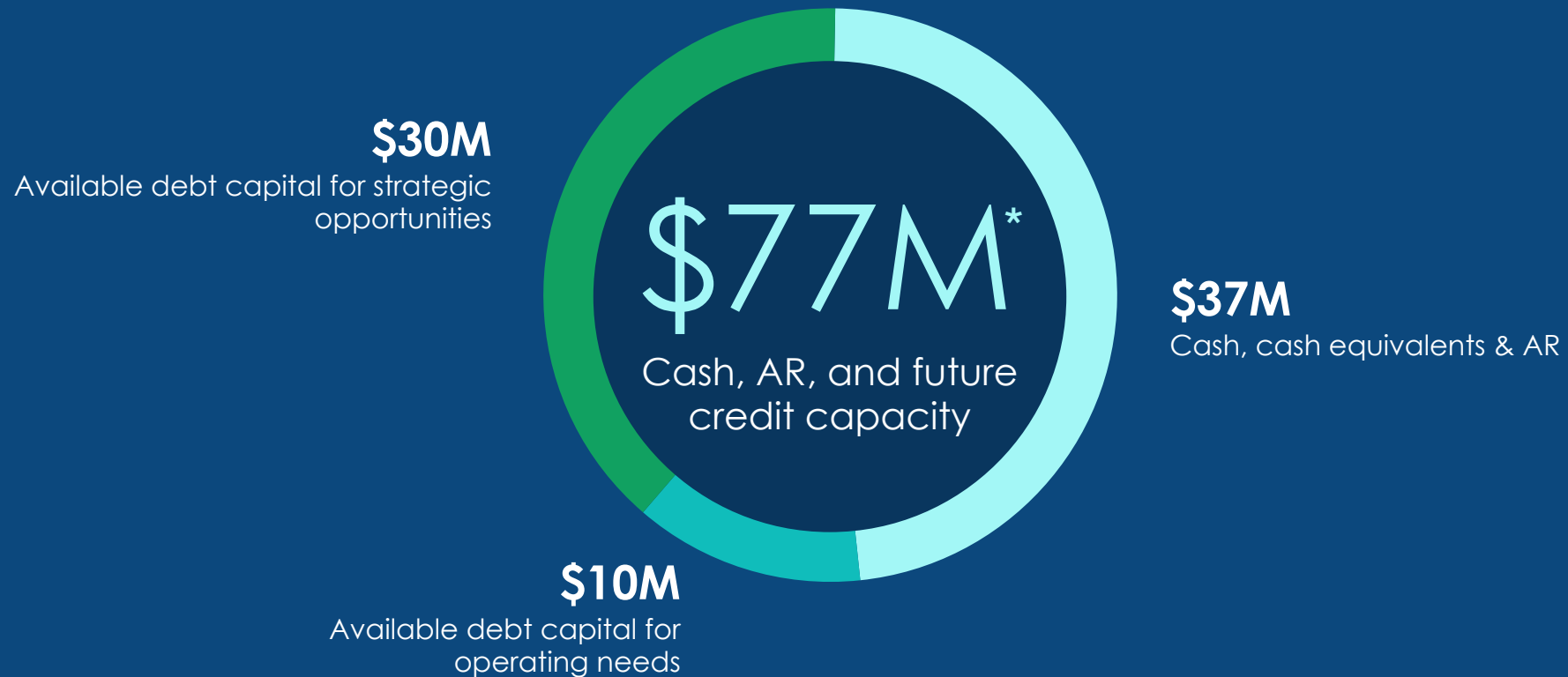
PMID: 32414409 PMCID: PMC7227250 DOI: 10.1186/s13075-020-02210-2

Q1 '26 Results Summary

KEY METRICS	Q1'25	Q1'26	Change
Revenue	\$15.5M	\$17.3M	+12%
Volume	--	--	+10%
TTM ASP	\$419	\$444	+6%
Adjusted EBITDA*	(\$2.5M)	(\$2.2M)	+14%

Balance Sheet Highlights

Runway to execute growth strategy and fund business to positive free cash flow



FY 2026 Revenue Outlook

Expect continued volume expansion while navigating transitory ASP headwind

\$70M to \$73M

- 5% to 10% revenue growth YoY
- **Volume:** High-single digit % growth
- **ASP:** Low-single digit % growth compared to Q4 2025 exit rate



Exagen[®]

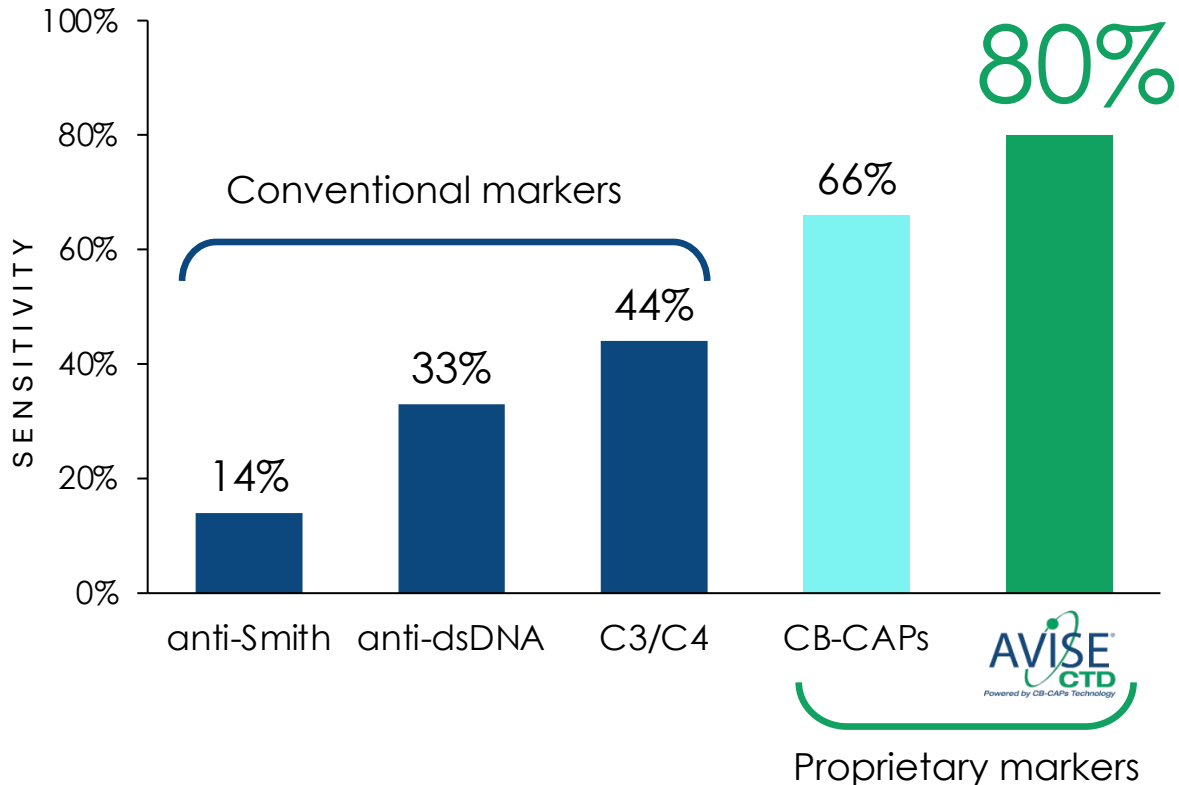
Patient Focused. Discovery Driven.

Appendix

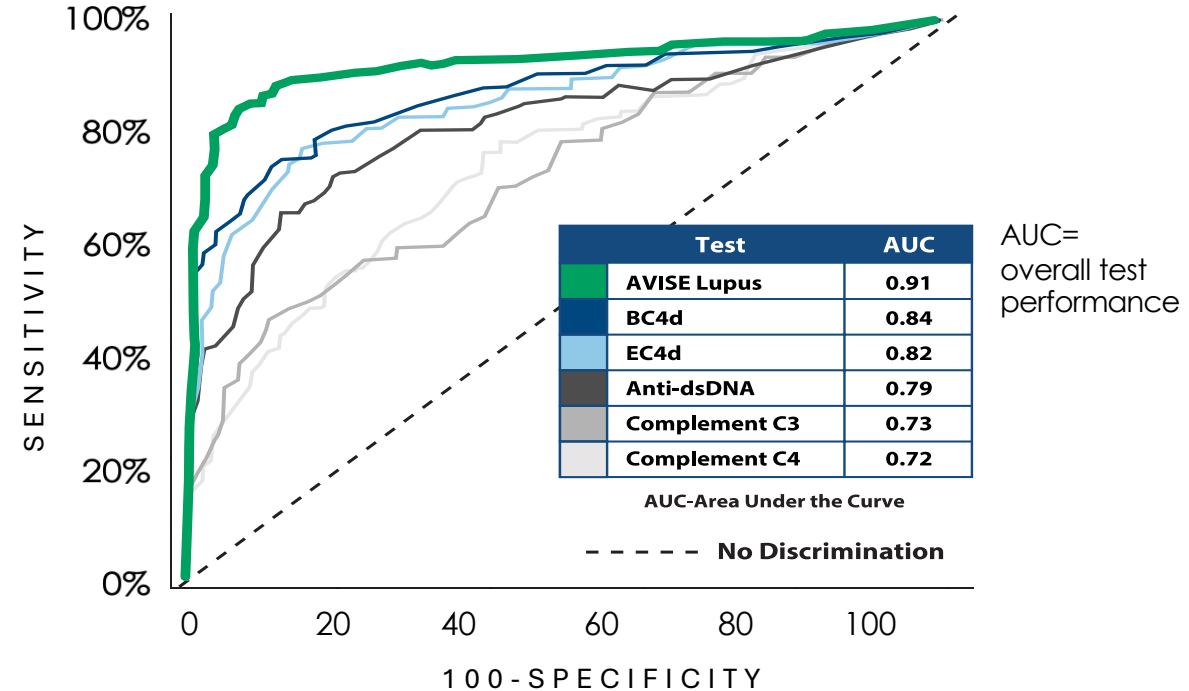
AVISE® lupus outperforms conventional biomarkers¹

Demonstrated 80% sensitivity | 98% specificity against healthy individuals

TEST SENSITIVITY FOR LUPUS



RECEIVER OPERATING CURVE (ROC) FOR SLE DIAGNOSIS¹



23 1. Source: Putterman, et al., Lupus Science and Medicine 2014. AVISE Lupus is a 10 marker sub-component of AVISE CTD including: ANA, anti-dsDNA, anti-Smith, CB-CAPs (EC4d and BC4d), and 5 ENA markers (anti-CCP, anti-SS-B/La, anti-CENP, anti-Scl-70, anti-Jo-1)

AVISE CTD test result report

Page 1 includes AVISE Lupus and additional SLE biomarkers including **TC4d** and **autoantibodies to T Cells**

Pages 2 and 3 contain a comprehensive antibody profile including novel anti-RA33 and anti-PAD4 biomarkers

AVISE Lupus Result: Positive - Index: 1.8

INDEX INTERPRETATION: A Lupus Index score of 1.8 is associated with an increased likelihood of SLE. Positive results are driven by ANA (ELISA) positivity as well as classical complement activation, as indicated by the level of EC4d and/or BC4d. Results should be interpreted by a provider in conjunction with all available clinical findings.

Lupus Index Score Biomarkers	Value	Interpretation	Reference Range
Anti-dsDNA IgG (ELISA)	18.04 IU/mL	Negative	<201 - Negative 201 - <302 - Equivocal ≥302 - Positive
Confirmation by Crithidia lucilliae (IFA)		N/A	
Anti-Smith IgG (ELFA)	<0.7 U/mL	Negative	<7 - Negative 7-10 - Equivocal >10 - Positive
CB-CAP: EC4d - Erythrocyte-bound C4d (FC)	11 Net MFI	Negative	<15 - Negative 15-75 - Positive >75 - Strong Positive
+ CB-CAP: BC4d - B-lymphocyte-bound C4d (FC)	192 Net MFI	POSITIVE	<61 - Negative 61-200 - Positive >200 - Strong Positive
+ ANA IgG (ELISA)	22.93 Units	POSITIVE	<20 - Negative 20-<60 - Positive ≥60 - Strong Positive
Anti-SSB/La IgG (ELFA)	0.8 U/mL	Negative	<7 - Negative 7-10 - Equivocal >10 - Positive
Anti-Scl-70 IgG (ELFA)	<0.6 U/mL	Negative	<7 - Negative 7-10 - Equivocal >10 - Positive
Anti-Centromere Protein B (CENP) IgG (ELFA)	0.7 U/mL	Negative	<7 - Negative 7-10 - Equivocal >10 - Positive
Anti-Jo-1 IgG (ELFA)	<0.3 U/mL	Negative	<7 - Negative 7-10 - Equivocal >10 - Positive
Anti-CCP IgG (ELFA)	1.2 U/mL	Negative	<7 - Negative 7-10 - Equivocal >10 - Positive

T-Cell Biomarkers	Value	Interpretation	Reference Range
+ CB-CAP: TC4d (FC)	236 Net MFI	POSITIVE	<200 - Negative ≥200 - Positive
+ T Cell autoantibody: TlgG (FC)	198 Net MFI	POSITIVE	<170 - Negative ≥170 - Positive
+ T Cell autoantibody: TlgM (FC)	277 Net MFI	POSITIVE	<230 - Negative ≥230 - Positive

ANA (immunofluorescence)	Value	Interpretation	Reference Range
+ ANA by HEp-2 (IFA)	Titer: 1:320	POSITIVE	<1:80 - Negative ≥1:80 - Positive
	Nuclear Pattern: Speckled		
	Cytoplasmic Pattern: Not Observed		

Page 1

Rheumatoid Arthritis Biomarkers	Value	Interpretation
Anti-CCP IgG (ELFA)	1.2 U/mL	Negative
Anti-PAD4 IgA	3.5 U/mL	Negative
Anti-PAD4 IgG	4.6 U/mL	Negative
Anti-RA33 IgG (ELFA)	1.5 U/mL	Negative
Anti-RA33 IgM (ELFA)	2.1 U/mL	Negative
Anti-RA33 IgA (ELFA)	0.8 U/mL	Negative
Rheumatoid Factor IgM (ELFA)	<0.6 IU/mL	Negative
Rheumatoid Factor IgA (ELFA)	0.9 IU/mL	Negative
Sjögren's Disease Biomarkers	Value	Interpretation
Anti-SSA/Ro52 IgG (ELFA)	0.5 U/mL	Negative
Anti-SSA/Ro60 IgG (ELFA)	<0.4 U/mL	Negative
Anti-SSB/La IgG (ELFA)	0.8 U/mL	Negative
Mixed Connective Tissue Disease Biomarkers	Value	Interpretation
+ Anti-U1RNP IgG (ELFA)	22.8 U/mL	POSITIVE
Anti-RNP70 IgG (ELFA)	0.3 U/mL	Negative

Systemic Sclerosis Biomarkers	Value	Interpretation
Anti-Scl-70 IgG (ELFA)	<0.6 U/mL	Negative
Anti-RNA Pol III IgG (ELFA)	<0.7 U/mL	Negative
Anti-Centromere Protein B (CENP) IgG (ELFA)	0.7 U/mL	Negative
Myositis Biomarkers	Value	Interpretation
Anti-Jo-1 IgG (ELFA)	<0.3 U/mL	Negative
Thyroid Biomarkers	Value	Interpretation
Anti-Thyroglobulin IgG (ELFA)	<12 IU/mL	Negative
Anti-Thyroid Peroxidase IgG (ELFA)	<4 IU/mL	Negative

Anti-Histone and anti-CarP available by request

Pages 2 and 3

Extensive, long-term I.P. protection

17

Patents issued*
11 US, 5 OUS

7

Patents pending*
5 US, 2 OUS

Patent Families

- AVISE: cell-bound complement activation product for diagnosing SLE - 2032
- AVISE : treating & diagnosing likelihood of SLE - 2034
- Lupus nephritis biomarkers - 2045
- Use of T-cell autoantibodies + CB-CAPs in diagnosis of SLE - 2035
- Method of estimating binding of a potential therapeutic antibody directed against a B lymphocyte antigen using CB-CAPs - 2036

Financial impact of progress

Positioning organization for profitable long-term growth

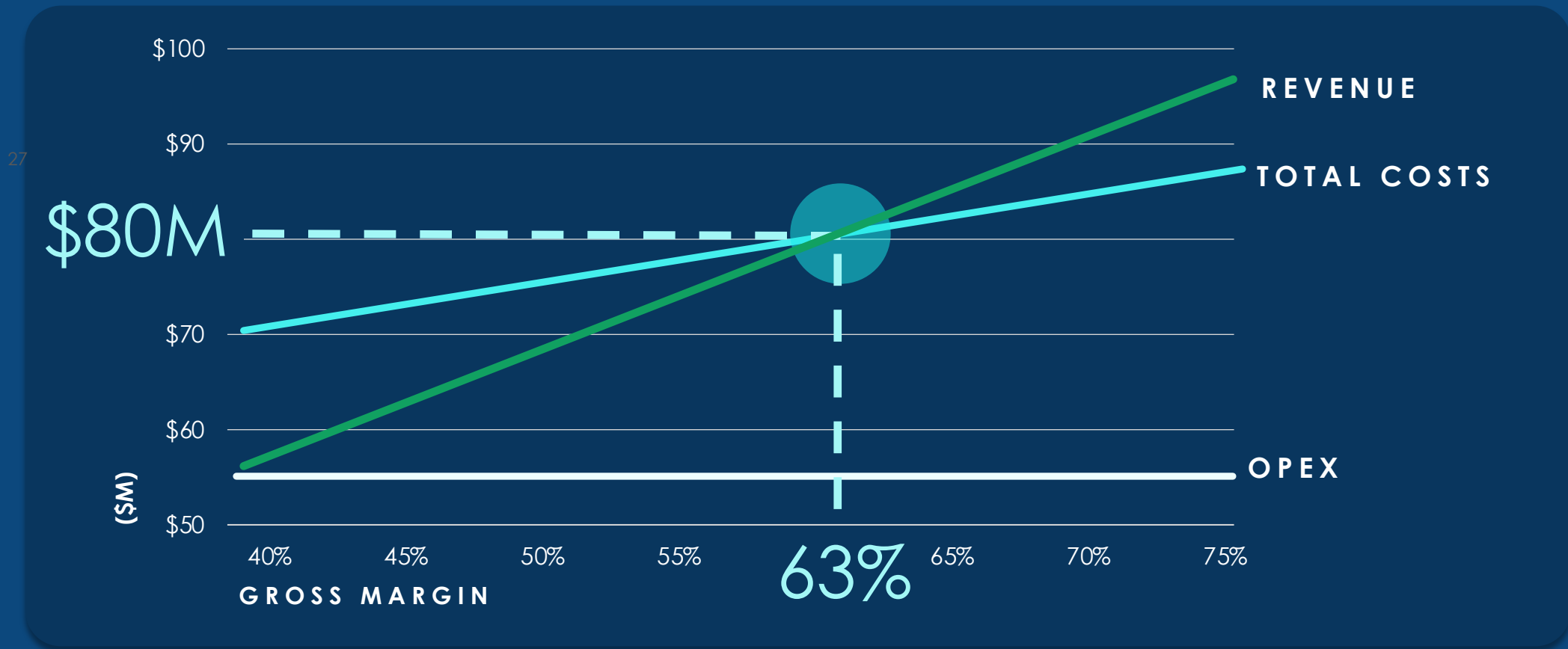
WHAT WE'VE DONE:

- **RCM:** Expanding ASP
- **Sales force:** Restructured, now expanding
- **Organization:** Upgraded talent + culture
- **R&D:** Refocused pipeline to emphasize high-demand, high-impact programs
- **Operations:** Right-sized to reduce expenses & cash burn
- **Balance sheet:** Secured capital to support path to cash flow positivity

	2022 to 2024 AVERAGE	2025
Revenue growth	5%	20%
Volume growth	(1%)	11%
TTM \$ASP	\$344	\$441
Gross margin %	54%	58%
Adj. EBITDA margin %	(46%)	(15%)
Balance sheet	<2-year cash runway	Business funded to positive FCF

Path to Breakeven AEBITDA & Cash Generation

Expect inflection at FY revenue of ~\$80M and ~63% gross margin



Use of Non-GAAP Financial Measures

UNAUDITED

In this presentation, we use the metric adjusted EBITDA, which is not calculated in accordance with generally accepted accounting principles in the United States (GAAP) and is a non-GAAP financial measure. Adjusted EBITDA excludes from net loss interest income (expense), income tax expense (benefit), depreciation and amortization expense, and stock-based compensation expense.

We use adjusted EBITDA internally because we believe these metrics provide useful supplemental information in assessing our operating performance reported in accordance with GAAP. We believe adjusted EBITDA may enhance an evaluation of our operating performance because it excludes the impact of prior decisions made about capital investment, financing, investing and certain expenses we believe are not indicative of our ongoing performance. However, this non-GAAP financial measure may be different from non-GAAP financial measures used by other companies, even when the same or similarly titled terms are used to identify such measures, limiting their usefulness for comparative purposes.

This non-GAAP financial measure is not meant to be considered in isolation or used as a substitute for net loss reported in accordance with GAAP, should be considered in conjunction with our financial information presented in accordance with GAAP, has no standardized meaning prescribed by GAAP, is unaudited, and is not prepared under any comprehensive set of accounting rules or principles. In addition, from time to time in the future, there may be other items that we may exclude for purposes of these non-GAAP financial measures, and we may in the future cease to exclude items that we have historically excluded for purposes of these non-GAAP financial measures. Likewise, we may determine to modify the nature of adjustments to arrive at these non-GAAP financial measures. Because of the non-standardized definitions of non-GAAP financial measures, the non-GAAP financial measure as used by us in this press release and the accompanying reconciliation table have limits in their usefulness to investors and may be calculated differently from, and therefore may not be directly comparable to, similarly titled measures used by other companies. Accordingly, investors should not place undue reliance on non-GAAP financial measures.

Cap Table

AS OF MAY 2026

24.2M Common shares outstanding

TOP 25 SHAREHOLDERS

1	JOREY CHERNETT	2,613,901
2	Tullis Health Investors, Inc.	1,789,287
3	H.I.G Capital LLC (Private Equity)	1,696,252
4	Parian Global Management LP	1,292,000
5	Sun Mountain Capital Advisors, LLC	1,169,058
6	ABALLI JOHN, CEO	880,235
7	Hunt Cos., Inc.	829,280
8	Wexford Capital LP	792,855
9	Acadian Asset Management LLC	779,114
10	Vanguard Capital Management LLC	700,675
11	Commonwealth Trust Company	675,438
12	Oberon Investments Ltd.	675,000
13	Nano-Cap New Millennium Advisors, LLC	635,000
14	Silvercrest Asset Management Group LLC	537,870
15	Kennedy Capital Management LLC	503,660
16	Cadence Hill Trading Fund, LLC	471,100
17	FourWorld Capital Management LLC	439,950
18	Balyasny Asset Management LP	424,000
19	RTW Investments LP	395,231
20	Mink Brook Asset Management LLC	362,782
21	BLACK JEFFREY G, CFO	343,953
22	Blue Duck Capital	275,000
23	RICHARD ALAN SHAPIRO	267,000
24	GSA Capital Partners LLP	253,005
25	SEI Investments Management Corp.	244,240

Unvested RSUs: 2.1M

Outstanding options: 0.7M | Weighted avg exercise price: \$5.91

Perceptive Warrants:

	LOAN		WARRANTS	
	Principal	Status	Shares	Status
Tranch A*	\$25M	Drawn	400,000	Exercised
Tranch B [^]	\$10M	Undrawn	150,000	Unissued
Tranch D [^]	\$30M	Undrawn	450,000	Unissued

* In Nov 2025, Perceptive exercised all 400,000 Tranch A shares on a cashless basis and XGN issued a total of 173,220 shares of the common stock to Perceptive

[^] Exercise price for Tranche B and D warrants: 50% priced at 10-day VWAP and 50% priced at 12.5% premium to 10-day VWAP

Reconciliation of Non-GAAP Financial Measures

UNAUDITED

	Three Months Ended March 31,	
	2026	2025
<i>(in thousands)</i>		
Adjusted EBITDA		
Net loss	\$ (3,967)	\$ (3,752)
Other (income) expense	132	(158)
Interest expense	1,267	545
Depreciation and amortization expense	599	440
Stock-based compensation expense	655	417
Adjusted EBITDA (Non-GAAP)	<u>\$ (2,160)</u>	<u>\$ (2,508)</u>

This table presents the reconciliation of adjusted EBITDA, which is a non-GAAP financial measure. See previous slide for further information regarding the Company's use of non-GAAP financial measures.